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# Leverage and Risk in Hedge Funds

Daniel Barth<sup>1,2</sup> Laurel Hammond<sup>3</sup> Phillip J. Monin<sup>4</sup>

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#### Abstract

The use of leverage is often considered a key potential systemic risk in hedge funds. Yet, data limitations have made empirical analyses of hedge fund leverage difficult. Traditional theories predict leverage and portfolio risk are positively linearly related. Alternatively, an emerging wave of theories of leverage constraints predict leverage and *asset* risk are negatively correlated, and therefore leverage and portfolio risk may be unrelated or even negatively related. Consistent with theories of leverage constraints, we find that hedge fund leverage and portfolio risk are weakly negatively correlated. This arises from a strong negative association between leverage and asset risk — in particular, market beta. The average market beta on funds' assets explains 20% of the cross-sectional variation in hedge fund leverage, and 47% for the subsample of equity-style funds. Also consistent with these theories, leverage and portfolio alpha are strongly positively related, but this relationship is entirely explained by market beta. Our findings suggest that the association between leverage and risk in hedge funds is nuanced, and that leverage is in part used to scale the payoffs of low-beta, high-alpha securities, resulting in an essentially flat relationship between leverage and portfolio risk.

#### JEL Classifications: G11, G12, G23

Keywords: Hedge Funds, Leverage, Systemic Risk, Financial Stability, Low Beta Anomaly

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# **1** Introduction

Since the demise of Long-Term Capital Management in 1998, regulators, academics, and financial market participants have been keenly aware of the potential systemic risks associated with excessive leverage in hedge funds. Leverage increases the magnitudes of both profits and losses, and exposes funds to possible margin calls, fire sales from forced deleveraging, and ultimately the chance of outright failure. Leverage risks are sufficiently acute that constraints on leverage exist in a variety of contexts: public mutual funds are restricted in their use of leverage, margin and haircuts on collateral effectively restrict the maximum leverage attainable, and Regulation T establishes limits on the amount of borrowing permitted for various types of collateral. Yet despite its potential systemic importance, significant data limitations have precluded even a basic understanding of leverage in hedge fund portfolios.

To complicate matters, alternative theories of capital market equilibrium make dramatically different predictions about the associations between leverage, risk, and return, and have meaningfully different implications for systemic risk. For instance, the classical theories of Markowitz (1952), Sharpe (1964), and Lintner (1965) imply that all investors hold risky securities in identical proportions. Expected returns are a function of a single parameter, market beta, which measures the sensitivity of the security's return to the return on the tangency (market) portfolio. In this case, leverage is linearly related to both the total and systematic risk of the portfolio. That is, greater leverage necessarily implies greater risk.

Conversely, newly revived theories of leverage constraints suggest that naturally high-risk assets are in excess demand, driving their prices up and expected returns down (Black (1972), Garleanu and Pedersen (2011), Frazzini and Pedersen (2014), Boguth and Simutin (2018)). Perhaps the most appealing feature of these models is that they predict the "low-beta anomaly," the robust empirical finding that low-beta assets earn higher alphas.<sup>5</sup> These theories imply that unconstrained investors hold leveraged portfolios of low-risk, high-alpha assets, while leverage-constrained investors hold less-leveraged portfolios of high-risk assets.<sup>6</sup> In this case, leverage and asset risk are *negatively* associated, primarily through a negative association between leverage and market beta. Because low-risk assets are most heavily leveraged, the relationship between leverage and portfo-

<sup>&</sup>lt;sup>5</sup>Black, Jensen, and Scholes (1972), Fama and MacBeth (1973), Baker, Hoeyer, and Wurgler (2016).

<sup>&</sup>lt;sup>6</sup>In Section 2 we describe a few additional innocuous assumptions needed for this result.

lio risk is undetermined — it could be positive, flat, or even negative. These theories also predict that alpha and market beta are negatively related, and therefore leverage and alpha are positively correlated.

In this paper, we use new regulatory data on hedge fund activities to show that theories of leverage constraints explain many empirical features of hedge fund leverage. Our headline finding is that leverage is strongly *negatively* related to the risk of the assets held in hedge fund portfolios. This result is robust to alternative measures of risk, including the realized volatility of returns and the likelihood of an extreme return, and to alternative measures of leverage, including the ratios of gross to net assets, gross notional exposures to net assets, and long and short exposures (separately) to net assets.

Using the Fama and French (2015) five-factor model, we show that the negative relationship between leverage and asset risk holds for both systematic risk — the risk determined by exposures to standard asset pricing risk factors — and the residual idiosyncratic risk of the assets. However, the leverage-risk gradient is steeper for systematic asset risk than for idiosyncratic asset risk. This leads to our second main finding: at the level of the portfolio (the combination of assets and leverage), leverage and risk are weakly negatively related. This weak association results because leverage and systematic portfolio risk are strongly negatively correlated, while leverage and id-iosyncratic portfolio risk are positively related. In aggregate, the association with systematic risk dominates, but is substantially attenuated by the positive effect of idiosyncratic risk.

Our next set of results provide more support for theories of leverage constraints, which predict that *market beta* in particular drives the negative relationship between leverage and systematic risk. Guided by this prediction, we show that the average market beta on hedge funds' assets alone explains 20% of the variation in hedge fund leverage. Among the subsample of funds with equity-based strategies, the  $R^2$  grows to 47%. In the full sample, we estimate that a fund with a leverage ratio of two will hold assets with an average market beta that is more than one full standard deviation smaller than the beta on assets held by an unleveraged fund (0.331 versus 0.662). Adding the betas on the size, value, profitability and investment factors to the regression has little effect on this relationship. Further, none of the coefficients on the remaining betas approach the economic magnitude or statistical significance of the coefficient on market beta. Exposure to market risk appears to be a predominant source of the negative relationship between leverage and systematic

risk.

Our last set of analyses focuses on hedge fund alpha. Theories of leverage constraints offer an explanation for the low-beta anomaly, the empirical observation that the security market line is too flat and low-beta securities tend to have high alphas. Because leverage is empirically negatively associated with market beta, it follows that leverage and alpha are likely to be positively related. Indeed, we find that a fund leveraged two-to-one has an average alpha that is 1.81 percentage points higher per year than a fund with no leverage. We then show that the entire association between leverage and portfolio alpha is due to market beta. That is, there is no relationship between leverage and alpha once the market beta of the assets is included in the regression. This suggests an important source of variation in hedge fund leverage is unconstrained funds profiting from the low-beta anomaly.

Our results have important implications for systemic risk. The weakly negative association between leverage and portfolio return volatility results from two competing forces: a negative relationship between leverage and systematic portfolio risk, and in particular portfolio market beta, and a positive relationship between leverage and idiosyncratic risk. If market betas increase during financial crises then the anchoring effect of low-beta assets will diminish, and leverage and risk may become positively correlated. Similarly, if the association between idiosyncratic risk and leverage steepens during crises then leverage and risk will likewise become positively correlated. Nonetheless, our results demonstrate that greater leverage does not necessarily imply greater portfolio risk because of the negative association between leverage and the risk of the underlying assets. Our results also do not consider additional channels through which leverage may associate with risk, such as counterparty linkages and rollover risk from financing.

Our results also suggest that policies aimed at reducing potential systemic risks in private funds, such as the explicit leverage limits being considered in the European Union, may have unintended consequences.<sup>7</sup> For instance, our findings suggest that formally unconstrained funds may invest more heavily in high market-beta securities if they become leverage constrained as a result of leverage limits. This could increase the concentration of holdings in high-beta betas, possibly leading to more highly correlated trades and more tightly coupled performance, particularly in

<sup>&</sup>lt;sup>7</sup>See the recommendation of the European Systemic Risk Board on liquidity and leverage risks in investment funds https://www.esrb.europa.eu/pub/pdf/recommendations/esrb.recommendation180214\_ESRB\_2017\_ 6.en.pdf?c8d7003d2f6d7609c348f4a93ced0add

down markets.

Our analyses are made possible by a rich panel of information on hedge fund characteristics and activities collected on the Securities and Exchange Commission's (SEC) Form PF. The Dodd-Frank Wall Street Reform and Consumer Protection Act mandates information on private funds be collected for the dual purposes of investor protection and systemic risk assessment. Our data constitutes the first systematic, regulatory collection of data on large private funds. The data contain proprietary information on hedge fund assets, including long and short exposures in broad asset classes, the illiquidity of the portfolio, and the gross and net assets of the fund. The ratios of gross assets and notional exposures (gross, long, short, and net, separately) to net assets comprise the measures of leverage we use in our analyses. Our data also contain information on hedge funds' liabilities, such as borrowing, collateral, investor share restrictions, the term structure of financing, and much more. Our data offer an unprecedented view of the activities of large hedge funds, which often do not report to any of the public databases.

Because our ultimate interest is in the relationship between hedge fund leverage and systemic risk, our study begins by utilizing the richness of our data to provide the first thorough decomposition of the sources and characteristics of hedge fund leverage. Very little is known about how and why hedge funds use leverage, so we view this as an important contribution in its own right. The few studies that have attempted a systematic analysis of hedge fund leverage likely suffer from important data limitations. Ang, Gorovyy, and van Inwegen (2011) use data from a fund of funds to examine the time-series of hedge fund leverage, both prior to and during the financial crisis. However, we find that over 89% of the variation in hedge fund leverage in the post-crisis period can be explained by fund fixed effects, suggesting leverage is largely a cross-sectional attribute of hedge fund portfolios during this time. The Ang, Gorovyy, and van Inwegen (2011) study is also based on only a few hundred funds, whereas our data contain about 2,900 unique, large hedge funds. Liang and Qiu (2019) uses data from the Lipper TASS hedge fund database to examine various cross-sectional characteristics of hedge fund leverage. But due to the voluntary nature of the data and the infrequency with which leverage information is updated, this analysis may suffer from selection issues. Instead, our data comprise the first systematic collection of hedge fund data that is largely free from selection and survivorship biases.<sup>8</sup>

<sup>&</sup>lt;sup>8</sup>The Form PF data are not entirely free from selection bias. Because only advisers with at least \$150 million in

Perhaps surprisingly, we find that broad investment strategy explains only 7.2% of the crosssectional variation in hedge fund leverage. However, the fraction of total borrowing done through repurchase agreements (repo) holds significant explanatory power, on its own explaining 6.1% of variation. We also find that portfolio illiquidity is inversely related to leverage, while investor share illiquidity is positively related. Fund size is only weakly related to leverage. In total, the set of cross-sectional characteristics we examine explains nearly 20% of the total cross-sectional variation in fund leverage. While the variation explained by these characteristics is substantial, our findings suggest that much of the cross section of hedge fund leverage remains to be explained.

Our analysis primarily focuses on balance sheet leverage. This is because it most directly ties to the theories of leverage constraints that we test, which specifically consider constraints on borrowing. However, leverage can be measured in many other ways, and the measurement of leverage in investment funds is of significant and ongoing international debate. In November 2018, the International Organization of Securities Commissions (IOSCO) proposed a framework for assessing leverage in investment funds, responding to a request from the Financial Stability Board (FSB) to find measures of leverage in funds that can be broadly applied and meaningfully inform the financial stability implications of fund leverage. The IOSCO report describes the benefits and drawbacks several potential leverage metrics intended to capture aspects of both financial and synthetic leverage.

Our results also provide the first microfoundational evidence of the leverage-constraint mechanism at the level of the investor's portfolio. Previous studies have focused on empirical predictions at the level of the asset class or broad investor type.<sup>9</sup> However, our results demonstrate that even within the hedge fund industry, leverage constraints are likely to vary considerably, and variation in these constraints helps explain variation in hedge fund leverage. The finding that leverage is strongly negatively associated with the market beta of the assets, and that leverage and alpha are positively related but only through market beta, suggests that relatively unconstrained investors are profiting from the ability to leverage low-beta, high-alpha assets. To our knowledge, this is the first paper to provide evidence in support of theories of leverage constraints using the actual leverage

private fund assets report, our sample is biased toward larger funds. Further, only funds advised by advisers who must register with the SEC report on Form PF. Nonetheless, reporting is not endogenous conditional on fund size and SEC registration. We offer a more detailed description of the data in Section 3.

<sup>&</sup>lt;sup>9</sup>See Frazzini and Pedersen (2014), Jylha (2018), and Boguth and Simutin (2018).

decisions of investors.

The paper is organized as follows: Section 2 specifies the relevant empirical predictions that arise from the theories of leverage constraints developed in Frazzini and Pedersen (2014) and Boguth and Simutin (2018); Section 3 describes the data, defines our leverage measures, and examines various characteristics that are associated with the cross-section of hedge fund leverage; Section 4 examines the relationship between leverage and risk; Section 5 studies the relationship between leverage and returns, including betas and alpha; and Section 6 concludes.

# 2 A Simple Theory of Leverage Constraints

In the classical theories of Markowitz (1952), Sharpe (1964), and Lintner (1965), investors hold portfolios of risky assets in identical proportions and take long or short positions in a risk-free asset to achieve a desired level of portfolio risk. All investors are leverage-unconstrained and can borrow and lend at the risk-free rate. Along with additional assumptions about myopia, identical beliefs, and a few others, this setting gives rise to the capital asset pricing model (CAPM), which establishes that expected returns are linearly related to their sensitivity to the market (tangency) portfolio.

A number of empirical predictions arise from this setup. First, because all investors hold identical risky portfolios, leverage and *asset* risk — the risk of the portfolio prior to the imposition of leverage — are uncorrelated. Because leverage and asset risk are uncorrelated, leverage and *portfolio* risk — the risk associated with the leveraged assets — will be positively linearly correlated. In this world, greater leverage automatically implies greater risk. Further, because all investors hold the market portfolio as the single risky asset, market beta and leverage are also linearly positively associated. Finally, alphas are zero for all assets, and thus alphas and leverage are trivially uncorrelated.

In contrast, newly revived theories on leverage constraints deliver starkly different predictions (Black (1972), Frazzini and Pedersen (2014), Garleanu and Pedersen (2011), Boguth and Simutin (2018)). In particular, these theories offer an explanation for the "low-beta anomaly," the robust empirical fact that low-beta assets have higher alphas than high-beta assets. To derive the empirical predictions that arise from this class of models, we reproduce the model of Boguth and Simutin (2018) below, which is nested in the model of Frazzini and Pedersen (2014).

The Boguth and Simutin (2018) setting consists of two investors: an unconstrained hedge fund and a leverage-constrained mutual fund. Our interest is in hedge funds specifically, so we instead consider the case where one hedge fund is unconstrained and the other is constrained. This is done for expositional convenience. Hedge funds are not the only investors in the economy, and are likely to be less leverage-constrained than other large investors such as mutual funds and pensions. All of the empirical predictions derived below are unchanged in a more flexible model that allows for a large number of investors all with potentially unique leverage constraints. This is the setting developed in Frazzini and Pedersen (2014), and we refer the reader to that model for additional details.

The assumption that not all hedge funds are leverage-unconstrained is justified. While hedge funds are not directly leverage-constrained by regulation, there are many ways in which hedge funds may still be constrained. For instance, many hedge funds state an explicit leverage limit in their offering documents. Funds are also limited by Regulation T, which restricts the amount of leverage obtainable using different types of collateral. Jylha (2018) shows that variation in the leverage limits implied by Regulation T leads to different slopes of the security market line, a finding consistent with leverage constraints affecting the relationship between alpha and beta. Leverage is also limited by the collateral value of the assets; risky and illiquid securities often have large haircuts, which effectively constrains leverage. Together, these restrictions imply that hedge funds are likely to vary in the extent to which they can obtain leverage.

Denote the wealth of the unconstrained hedge fund by  $W_u$  and of the leverage-constrained hedge fund by  $W_c = 1 - W_u$ . There are K risky securities in positive net supply and a risk-free asset. Both agents maximize mean-variance preferences given their risk aversion  $\gamma_i \in {\gamma_u, \gamma_c}$ :

$$\max_{\omega_i} E(\omega_i' R^e + R_f) - \frac{\gamma_i}{2} \omega_i' \Sigma \omega_i,$$
(1)

where  $\omega_i$  is the vector of portfolio weights on the *K* risky securities.

Additionally, the constrained hedge fund faces a leverage constraint:  $\omega'_c \mathbf{1} \leq C$ , where  $C \geq 1$  establishes the maximum leverage ratio the constrained fund can obtain. For example, C = 2 means that the fund can borrow at most 100% of the value of their wealth,  $W_u$ , for a leverage ratio of two to one. We restate that while this setting considers only two types of funds, constrained and

unconstrained, the results extend straightforwardly to a setting with a continuum of funds each with a possibly unique leverage constraint,  $C_i$ .

In equilibrium, this setting delivers a linear pricing equation:

$$ER^e = \beta (ER^e_M - \psi) + \psi \mathbf{1}, \tag{2}$$

where  $ER_M^e$  is the excess return on the market portfolio and  $\psi \ge 0$  is the shadow value of the leverage constraint weighted by the constrained fund's wealth and risk aversion. In economic terms,  $\psi$  measures the tightness of the funding constraint;  $\psi$  is large when the constraint is particularly costly.

Figure 1 offers a visual description of this framework, where for simplicity we assume the constrained fund is entirely prohibited from borrowing (C = 1). If the constrained fund's leverage constraint does not bind, then both the constrained and unconstrained funds hold the mean-variance efficient tangency portfolio (portfolio A) in combination with the risk-free asset, and the CAPM holds.

The more interesting scenario is one in which the unconstrained investor uses leverage and the leverage-constrained investor wants more risk than is delivered by the tangency portfolio. In this case, the leverage constraint binds, funds differ in their use of leverage, and the theory delivers a number of empirical predictions the depart substantially from the classical theory. The constrained fund will move along the efficient frontier to a portfolio with more risk than the tangency portfolio (portfolio *B*), and the unconstrained fund will invest in the tangency portfolio with equity capital and borrowing (portfolio A'). The market portfolio is no longer the tangency portfolio, and the CAPM no longer holds. Instead, the market portfolio (*M*) lies on the efficient frontier between portfolios *A* and *B*.

This provides the first empirical prediction we highlight from the model:

#### Proposition 1: Leverage and asset risk are negatively related in equilibrium.

Because the constrained fund, which cannot use leverage, holds a riskier portfolio of assets than the unconstrained fund ( $\sigma_B > \sigma_A$  in Figure 1), leverage and asset risk are negatively correlated. This constitutes one of many important distinctions between classical theories and those of leverage constraints. Classical theories do not deliver any association between leverage and the risk of the

underlying assets, since asset mix does not vary by investor.

Next, because leverage is associated with lower-risk assets, the relationship between leverage and total portfolio risk is undetermined. Portfolio risk could be increasing, flat, or even decreasing in leverage depending on the risk preferences and leverage choices of the constrained and unconstrained hedge funds. In Figure 1,  $\sigma_{A'}$  could be larger, smaller, or equal to  $\sigma_B$ . This is proposition two:

*Proposition 2: The equilibrium relationship between leverage and portfolio risk is undetermined.* 

While the constrained investor may optimally deviate from the tangency portfolio, the fundamental positive association between risk and expected return remains. Because leveraged funds hold less risky assets, they must also hold assets with lower expected returns ( $ER_A < ER_B$ ). This is proposition three:

#### Proposition 3: More leveraged funds hold assets with lower expected returns.

Finally, equation (2) shows that leverage constraints deliver a security market line that is too flat relative to the CAPM because expected return is a linear function of two parameters:  $\beta$  and  $\psi$ . Still, because the assets held by the constrained fund have higher expected returns, equation (2) shows that they must have higher betas. This gives us proposition 4:

Proposition 4: Leverage and the average market beta of the fund's assets are negatively related.

Further, equation (2) implies that alpha and beta are negatively related:  $\alpha_k = \psi(1 - \beta_k)$ . Thus, we have our fifth and final empirical prediction:

Proposition 5: Leverage and the average alpha of the fund's assets are negatively related.

Theories of leverage-constrained investors like the one presented here offer a vastly different set of empirical predictions for leverage, risk, and return than do classical theories of financial markets. Classical theories predict: leverage and asset risk are uncorrelated; a linear, positive association between leverage and portfolio risk; a linear, positive association between leverage and market beta; and no relationship between leverage and alpha. Alternatively, theories of leverage constraints predict that leverage and asset risk are negatively associated, the relationship between leverage and portfolio risk is undetermined, leverage and the average market beta of the assets are negatively associated, and leverage and alpha are positively associated.

These divergent predictions have significantly different implications for systemic risk. If leverage and risk are strongly positively associated, then very high levels of leverage in the aggregate or at individual funds should raise concerns for policy makers and regulators. A build up of hedge fund leverage would also indicate greater risks of fund failure. Instead, if leverage and risk are negatively related or unrelated, then high or increasing leverage would not necessarily imply greater threats to financial stability. These opposing predictions, and their varied implications for systemic risk, motivate the empirical analyses in Sections 4 and 5.

# **3** Data and Summary Statistics

We use fund-level data from the Securities and Exchange Commission's (SEC) Form PF, which was adopted in 2011 as part of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. Form PF is filed by investment advisers registered with the SEC who manage at least \$150 million in private fund assets, such as in hedge funds and private equity funds. Private fund advisers file annually and report items such as gross and net asset values, monthly returns, total borrowings, strategies, investor composition, and their largest counterparties. *Large hedge fund advisers*, those with at least \$1.5 billion in assets managed in hedge funds, are required to report this information at a quarterly frequency as well as more detailed information regarding portfolio, investor, and financing illiquidity, asset class exposures, collateral posted, risk metrics, and more, for each of their *qualifying hedge funds*. A qualifying hedge fund has a net asset value (NAV) of at least \$500 million as of the last day in any month in the fiscal quarter immediately preceding the adviser's most recently completed fiscal quarter. In order to have quarterly values for leverage and other variables of interest, we focus only on qualifying hedge funds in our analyses.<sup>10</sup> Our sample

<sup>&</sup>lt;sup>10</sup>While the qualifying hedge fund threshold is in terms of net assets, the thresholds for filing Form PF and for the large hedge fund adviser classification are on a gross basis. When determining whether a reporting threshold is met, an advisers must aggregate private funds, parallel funds, dependent parallel managed accounts, and master-feeder funds. It must also include these items for its related persons that are not separately operated. While the determination of whether a set of funds in a parallel fund structure or master-feeder arrangement constitutes a Qualifying Hedge Fund is on an aggregated basis, advisers are permitted to report fund data either separately or on an aggregated basis. Thus some funds in our sample have NAV much less than the qualifying hedge fund threshold of \$500 million.

of funds is therefore representative of large funds with at least one U.S. investor.<sup>11</sup>

We make several data restrictions to mitigate the effects of outliers or potential data errors. We limit our sample to observations after 2012 and exclude observations with a net asset value below \$10 million. In our cross-sectional analysis, we include only funds with non-missing average values for the following variables: portfolio liquidity, investor liquidity, net assets, gross assets, borrowing, and gross notional exposure. In sections 4 and 5 we also restrict our sample to funds with balance sheet leverage less than 10. To avoid return outliers, we include funds with a Sharpe ratio within +/- 2 and with an alpha between the 2.5<sup>th</sup> and 97.5<sup>th</sup> percentiles from the five-factor model of Fama and French (2015). Finally, based on the strategy methodology described below, we exclude funds categorized as Invests in Other Funds from the sample.

Our sample contains 35,397 fund-quarter observations spanning January 2013 to March 2019. Table 1 reports summary statistics. The first set of variables regard fund size. Net asset value represents investors' capital. The average NAV is \$1.60 billion, with a standard deviation of \$2.21 billion and a median of \$0.91 billion. Gross asset value (GAV) represents the regulatory assets of the fund, which is akin to balance sheet assets.<sup>12</sup> The average GAV is \$2.61 billion, with a standard deviation of \$4.55 billion.

Hedge funds' derivatives positions are not fully reflected on the balance sheet. Derivatives are generally reported on Form PF at notional values, except for options, which are delta-adjusted, and interest rate derivatives, which are reported at 10-year bond equivalents. Gross notional exposure (GNE) is the sum of these adjusted notional amounts, both long and short, over all of the asset classes. GNE reflects the economic footprint of the hedge fund's investments. The average GNE is \$5.88 billion, with a median of \$1.93 billion and a standard deviation of \$12.90 billion, suggesting that GNE is highly skewed. Long notional exposure (LNE) is the part of GNE composed of long positions, while short notional exposure (SNE) is the part composed of short positions. The mean LNE is \$3.77 billion, with a standard deviation of \$7.23 billion. The mean SNE is \$2.11 billion, with a standard deviation of \$5.87 billion. Finally, net notional exposure (NNE) is the difference

<sup>&</sup>lt;sup>11</sup>Form PF data are confidential. The form itself is publicly available and can be downloaded here: https://www.sec.gov/rules/final/2011/ia-3308-formpf.pdf. For more detail on the history and structure of Form PF, see Flood, Monin, and Bandyopadhyay (2015) and Flood and Monin (2016).

<sup>&</sup>lt;sup>12</sup>Regulatory assets under management is defined in Form ADV Part 1A Instruction 5.b. At the fund level, it is essentially equal to balance sheet assets plus uncalled capital commitments, the latter of which are more relevant for private equity funds than hedge funds.

between LNE and SNE. Its mean is \$1.65 billion and its standard deviation is \$2.65 billion.

The next variables listed in Table 1 include portfolio illiquidity, investor share illiquidity, and fees. The portfolio illiquidity measure is a weighted average of the percentages of the fund's portfolio that can be liquidated within a set of time horizons (0-1, 2-7, 8-30, 31-90, 91-180, 181-365, or more than 365 calendar days) under the market conditions prevailing during the reporting period and assuming no fire sale discounting. Similarly, funds report the percentages of NAV that can be redeemed by their investors over the same horizons, which we use to compute a measure of investor share illiquidity.<sup>13</sup> The average portfolio illiquidity is 67.7 days, with a median of 13.4 days. The mean investor share illiquidity is 170.6 days, with a median of 140.1 days. Managers typically charge two sets of fees: a recurring management fee, and a performance fee if, due to good performance, fund assets exceed their previous high water mark. These fees are not reported on Form PF; instead, we estimate them using reported gross- and net-of-fee returns according to a method originated in Barth and Monin (2019) and outlined in Appendix A. The mean estimated management fee is 1.02% with a standard deviation of 0.99%, and the mean estimated performance fee is 13.37% with a standard deviation of 9.25%.

Finally, the bottom of Table 1 lists the number of fund-quarter observations per broad investment strategy. Funds report gross asset value allocated to 22 investment strategies that are contained within 8 broad strategy categories: Credit, Equity, Event Driven, Macro, Relative Value, Managed Futures, Invests in Other Funds, and Other. We classify a fund as pursuing a given broad strategy if 75% or more of its assets are allocated to that strategy. If there is no broad strategy category that contains 75% or more of the fund's assets, we classify the fund as Multi-strategy. We exclude funds that invest predominantly in other private funds. The most common strategy according to Table 1 is Equity, representing about one third of all observations. The second most common is Multi-strategy, which is followed by Event Driven, Relative Value, Credit, and Macro.

#### **3.1** Leverage Measures and Sources

Leverage refers to a technique used to increase exposure to an investment or risk factor beyond what would be possible with only equity capital. Leverage plays an important role in the efficient portfolio management of several hedge fund strategies, allowing the fund to tailor risk and return

<sup>&</sup>lt;sup>13</sup>See Barth and Monin (2019), Aragon, Ergun, Getmansky, and Girardi (2017b), and Aragon, Ergun, Getmansky, and Girardi (2017a) for more on these liquidity measures.

profiles and to increase its potential gains on investments that would otherwise be insufficiently attractive. However, while leverage can enhance investment returns, it can also amplify losses. In contrast to most investment funds, such as mutual funds, there are no legal limits on the use of leverage by hedge funds. Instead, any limits on hedge funds' use of leverage rely on the market discipline imposed by counterparties and regulations on markets and other financial institutions.

There are two broad ways to generate leverage. Leverage can be generated directly by borrowing cash or securities from counterparties, which is known as financial leverage, or indirectly by investing in derivative securities such as futures, options, or swaps, which is called synthetic leverage. In each case, the gross exposure of the leveraged position is greater than the equity capital supporting it.

Leverage is typically expressed as a ratio of exposure to capital. There are several ways to measure exposure and thus several ways to measure leverage. The measurement of leverage is of significant and ongoing international debate. In November 2018, the International Organization of Securities Commissions (IOSCO) proposed a framework for assessing leverage in investment funds such as hedge funds, responding to a request from the Financial Stability Board (FSB) to find measures of leverage in funds that can be broadly applied and meaningfully inform the financial stability implications of fund leverage.<sup>14</sup>

The IOSCO report describes the benefits and drawbacks of several potential leverage metrics intended to capture aspects of both financial and synthetic leverage. We consider several similar measures in this paper. Balance sheet leverage is equal to the ratio of a fund's balance sheet assets (gross assets) to its net assets (GAV/NAV). Balance sheet leverage captures financial leverage. A fund with no balance sheet leverage will have gross assets equal to net assets, while a fund that borrows an amount equivalent to net assets will have a leverage ratio of two.

A virtue of balance sheet leverage is that it is easy to compute from accounting statements. However, it does not account for synthetic leverage arising from off-balance sheet derivatives transactions. Alternative measures of leverage may better account for synthetic exposures. These measures use adjusted notional exposures, which include the notional values of derivatives and other investment positions in the fund's portfolio. Options are delta-adjusted to better reflect the exposure of an option to its underlying asset, and interest rate derivatives are converted to 10-year

<sup>&</sup>lt;sup>14</sup>See The Board of the International Organization of Securities Commissions (2018)

bond equivalents for similar reasons. Our data allow us to separate adjusted notional exposures associated with long investments and short investments. We thus obtain four leverage measures: long leverage (LNE/NAV), short leverage (SNE/NAV), gross leverage (GNE/NAV), and net leverage (NNE/NAV). These measures differ in the assumptions they make about the netting and hedging of positions. For instance, gross leverage (GNE/NAV), implicitly assumes that long and short positions add to risk, which will overstate risk if at least some of the short positions are in fact hedges of long positions. Conversely, net leverage (NNE/NAV) assumes that all short positions are perfect hedges of long positions.<sup>15</sup>

In this paper, we focus on balance sheet leverage. This is largely because it most directly ties to the theories of leverage constraints that we describe in Section 2. Panel A of Table 2 shows the distribution of balance sheet leverage in our sample. Funds have an average leverage ratio of 1.74, with a median of 1.19 and a 90<sup>th</sup> percentile of 2.65. Leverage, particularly in the tails, depends on fund strategy. Macro, Multi-strategy, and Relative Value funds have average leverage levels over two; Relative Value, Macro, and Multi-strategy funds have 90<sup>th</sup> percentile values of 4.76, 3.42, and 3.35 respectively.

Panel B of Table 2 examines the distribution of the variation in leverage within fund over time.<sup>16</sup> The median standard deviation across all funds is 0.08, and the 90<sup>th</sup> percentile is 0.54. Given a lower bound on balance sheet leverage of one, Panel B demonstrates that leverage changes little across time for a given fund. Naturally, leverage changes are on average larger for more leveraged funds. The median standard deviation of leverage for Relative Value and Macro funds are well above that of the unconditional median, and the 90<sup>th</sup> percentile values are 1.47 and 1.41, respectively. Nonetheless, within-fund variation in leverage appears to be modest over the sample.

In Table 3, we examine the sources of balance sheet leverage. Funds obtain balance sheet leverage primarily through direct borrowing from their prime brokers or through repo markets. Across all funds, the average amount of a fund's borrowing sourced from their prime broker is 62.1%, with repo comprising only 17.2%. However, for the most leveraged strategies such as Macro and Rela-

<sup>&</sup>lt;sup>15</sup>Our notion of gross notional exposure (GNE) corresponds to the concept of *adjusted* gross notional exposure in The Board of the International Organization of Securities Commissions (2018), and our measures of leverage are similar to those considered in Ang, Gorovyy, and van Inwegen (2011) and The Board of the International Organization of Securities Commissions (2018).

<sup>&</sup>lt;sup>16</sup>In Panel B, we restrict observations to funds with at least four quarters of data on both gross and net assets, and report the standard deviation of leverage across all observations for that fund in the sample. We report only one observation per fund

tive Value, repo comprises the majority of the funds' borrowing, with values of 53.1% and 53.9%, respectively. Although most funds mainly source borrowing through their prime brokers, the total amounts of hedge fund borrowing done through repo and prime brokerage are roughly similar (see Figure 2). Further, the most leveraged funds rely heavily on repo borrowing. Among the top-25 most leveraged funds at the end of 2018, 63.5% of their total borrowing was procured through repo. The reliance on repo by the most leveraged funds is likely partly due to low haircuts on safe collateral (U.S. Treasuries and G-10 sovereigns) that are widely available in repo markets, and the economics of fixed income relative value strategies in which duration-matched positions, financed with repo, must be significantly leveraged to make the resulting returns sufficiently attractive.

Table 4 reports summary statistics for the LNE/NAV, SNE/NAV and NNE/NAV leverage measures, both in aggregate and by strategy. Unsurprisingly, the ratio of long notional exposure to net assets is consistently larger than the ratio of gross to net assets, particularly in the upper tail.<sup>17</sup> The median LNE/NAV for all funds is 1.44 compared to a median of 1.19 for the balance sheet leverage. The most leveraged funds have dramatically higher LNE/NAV; in the 90<sup>th</sup> percentiles, Relative Value and Macro funds have values of 7.91 and 15.55, respectively.

Table 5 shows the rank correlation of balance sheet leverage and other leverage measures. All of the leverage measures are positively correlated. Balance sheet leverage has a moderately high rank correlation of about 61% to long, short, and gross leverage, while long, short and gross leverage are all nearly perfectly correlated.

While Tables 2 and 4 show considerable heterogeneity in the cross-section of leverage, the cross-sectional distribution of leverage is largely stable over time. Figure 3 plots GAV/NAV, LNE/NAV, and SNE/NAV. While there is sizeable variation over time in the 99<sup>th</sup> percentile, lower quantiles appear to change very little over the sample. For example, the 90<sup>th</sup> percentile value of GAV/NAV is a around three from 2013 through March 2019.

### **3.2** The Cross Section of Hedge Fund Leverage

Table 2 showed considerable heterogeneity in the balance sheet leverage of hedge funds. Within-fund variation is relatively small compared to the variation across funds, suggesting that hedge fund leverage in the post-crisis period is largely a cross-sectional characteristic. Table 6

<sup>&</sup>lt;sup>17</sup>We also note that many funds have relatively small short positions, so that LNE will generally be larger than SNE, and that the ratio of LNE or SNE to NAV can be below one depending on the tilt of the portfolio

confirms this interpretation. We compute the within-fund mean balance sheet leverage ratio and regress its reciprocal on various hedge fund characteristics. The distribution of balance sheet leverage is highly skewed and thus we choose its reciprocal as our dependent variable. This is also done for consistency with the analyses in Sections 4 and 5. Note that the reciprocal of balance sheet leverage can be interpreted as the ratio of equity capital to assets (capital ratio). Throughout the paper, we will refer to the capital ratio and inverse leverage interchangeably. Column (1) reports results from a panel regression of the funds' capital ratio on only fund fixed effects, which determines the amount of total variation due to funds' time-invariant characteristics; 89% of the total variation in capital ratios is explained by fund fixed effects.

The literature has yet to fully identify the hedge fund traits that are associated with leverage.<sup>18</sup> This primarily arises from a lack of detailed data on hedge fund characteristics. Our data allow us to examine a rich set of hedge fund attributes that may be associated with leverage, including fund size, broad fund strategy, borrowing composition, asset and investor share illiquidity, investor composition, and fees. We are interested in two related questions: what fund attributes are correlated with average fund leverage, and how much of the cross-sectional variation can we explain. Our base analysis focuses on balance sheet leverage.

We begin by considering fund size and strategy. Larger funds may benefit from better financing arrangements with their prime brokers, and funds engaged in equities-based strategies likely employ less leverage than funds engaged in relative value trades (Kruttli, Monin, and Watugala (2019)). Column (2) of Table 6 supports the view that larger funds employ more leverage, though size explains only 0.1% of the variation in leverage. Column (3) examines the relationship between balance sheet leverage and broad strategy by regressing leverage on strategy dummy variables (with Equity the excluded strategy). Consistent with the summary statistics in Table 2, we find that Relative Value and Multi-strategy funds take significantly more leverage on average than Equity funds, while Credit, Event Driven, and Managed Futures funds take significantly less balance sheet leverage. These relationships are highly statistically significant.

Perhaps surprisingly, the full set of broad strategy indicators explains only 7.2% of the vari-

<sup>&</sup>lt;sup>18</sup>Ang, Gorovyy, and van Inwegen (2011) find that the relevant explanatory factors for hedge fund leverage are almost exclusively macro and time-series indicators — fund characteristics play only a small role in the total variation in hedge fund leverage. Liang and Qiu (2019) examine the cross-sectional characteristics associated with *changes* in leverage, or for leverage levels in new funds, but not leverage levels across all funds.

ation in average hedge fund leverage. This suggests that while certain broad strategy indicators are strongly associated with fund leverage, considerable heterogeneity remains within each category. This may in part result from funds self-reporting their strategy classifications. Funds within a given strategy, however, are likely to be heterogeneous in their use of leverage. For example, Relative Value funds that make bets on the shape of the yield curve may use considerably more balance sheet leverage than Relative Value funds that make bets through futures and other derivatives (which would instead increase the synthetic leverage of the fund).

In column (4) of Table 6 we make further progress by examining the relationship between average balance sheet leverage and the fraction of fund borrowing conducted through repurchase agreements (repos).<sup>19</sup> Table 3 shows that for most funds, repo borrowing comprises little of their total borrowing. However, funds engaging in fixed income relative value trades that require large notional positions are more likely to obtain these positions through repo because safe collateral is in high demand and generally requires low haircuts in repo markets. Column (4) finds that the fraction of total borrowing conducted through repo is highly associated with leverage. A fund that does all of its borrowing through repo will have 20.6 percentage points less capital relative to its assets than a fund that does no borrowing through repo, with a robust t-statistic of over 10. Further, repo borrowing alone explains 6.1% of the cross-sectional variation in leverage, close to the amount explained by the full set of strategy indicators. This suggests that a defining feature of strategies that make high use of leverage is the extent of participation in repo markets, regardless of the broad strategy classification.

Funds obtain the vast majority of their balance sheet leverage through collateralized borrowing. The more volatile and illiquid the collateral, the higher the required haircut and lower the leverage. Additionally, illiquid assets paired with short-term funding may expose funds to fire sale risk if declining collateral values force funds to sell assets quickly. Market discipline and prudent risk management therefore suggest that leverage and portfolio illiquidity are likely to be negatively related. Previous studies have documented a negative relationship between share restrictions and leverage using publicly available data (Liang and Qiu (2019)), but share restrictions embed both the liquidity of the assets and other factors such as manager discretion (Agarwal and Naik (2004)).

The data in Form PF offers a way forward. Column (5) of Table 6 regresses the average capital

<sup>&</sup>lt;sup>19</sup>For funds with no repo borrowing, this variable is set to zero.

ratio (the inverse of leverage) on the log of average portfolio illiquidity. The relationship is strongly statistically significant and suggests that an additional log-day of portfolio illiquidity is associated with an increase in the capital ratio of 1.7 percentage points. Column (6) regresses average fund leverage on the log of average portfolio illiquidity together with the log of average investor share illiquidity. Conditional on the illiquidity of investors' shares, portfolio illiquidity becomes even more strongly (negatively) related to leverage. However, investor share illiquidity has the opposite effect on leverage: funds with more restricted shares, such as those with longer lockups or redemption notice periods, are less susceptible to runs by investors that could force untimely sales of leveraged positions. Funds that make heavier use of leverage are therefore more likely to secure funding for longer terms, or conversely, funds with tighter share restrictions are able to take more leveraged positions. These results suggest that market discipline and the risk-management practices of funds, as well as the threat of investor runs, produce limitations on the extent to which illiquid assets are financed through borrowing.

A hedge fund characteristic available only in regulatory data is the distribution of investor capital by investor type. Due to various risk-management policies, certain investor types may be less likely to invest in leveraged hedge funds if such funds are seen as excessively risky. Further, it may be that some investors have shorter investment horizons or provide flows that are more sensitive to short-term fund performance. We might expect funds that cater to such investors to avoid leverage as well.

Column (7) of Table 6 separates the fraction of equity capital into six distinct investor types, aggregated from a set of 12 finer categories: individual (US and non-US persons), financial (broker dealers, insurance companies, and banking entities), investment fund (investment companies and private funds), non-profit (non-profits, pension plans, and state or municipal entities), government (government entities and foreign official institutions), and "Other." The individual share is the excluded category. Column (7) finds little evidence of a clientele effect on leverage. Relative to individual investors, financial companies and non-profits invest in slightly less leveraged funds, while investment funds invest in funds with slightly higher average. Further, the full set of investor-type indicators produces an  $R^2$  of just over 3%. Thus investor type appears to be only a weak explanatory factor for the cross-section of leverage.

Our last set of characteristics relate to fees. Because fees may alter the incentives of fund

managers, or may associate with unobservable characteristics that are correlated with leverage (such as skill), fees may be an explanatory factor for hedge fund leverage. Table 7 shows the relationship between fees and leverage. The smaller number of observations relative to Table 6 arises due to the data restrictions associated with the fees estimation as described in the Appendix. Columns (1) - (3) show that both the management fee and performance fee are strongly positively associated with leverage, both alone and together. According to the estimation in Column (3), a 1.0 percentage point increase in the management fee (about one standard deviation) is associated with a 2.0 percentage point decrease in capital relative to assets. The effect is stronger for the performance fee. A one standard deviation increase in the performance fee, or about 9.3 percentage points, is associated with a 4.9% decrease in capital relative to assets. These results are consistent with Liang and Qiu (2019), who also find an association between leverage and the performance fee in the TASS data.

While the relationship between the performance fee and leverage may suggest excessive risktaking due to misaligned incentives, this is unlikely to be a satisfactory interpretation. Very little of the total variation in leverage is explained by the performance fee. Further, to preview results, Section 4 will show that leverage and risk are actually *negatively* related. If higher performance fees led to greater risk-taking through leverage, then one would expect leverage to associate with greater risk. Instead, leverage appears to predict lower risk. This suggests that the relationship between the performance fee and leverage arises from factors other than misaligned incentives and excessive risk-taking.

Finally, in column (8) of Table 6 we regress fund leverage on all of the variables we have considered (excluding fees). Many of the relationships are maintained in the multiple regression setting. The full set of controls nearly 20% of the variation in average hedge fund leverage. This represents significant progress. Previous work has had identified few characteristics other than the volatility of returns that associate with leverage (Ang, Gorovyy, and van Inwegen (2011)). However, this result also demonstrates that the vast majority of variation in balance sheet leverage is yet to be explained. We return to this topic in Section 5.2, where we examine the association between leverage and exposures to specific risk factors.

In Tables B.2 and B.3 of the Appendix, we repeat the analysis in Table 6 but use as the dependent variable an indicator equal to one if the fund uses leverage and an indicator for whether the fund has leverage in the top 75th percentile, respectively. These restrictions do not improve the cumulative variation in hedge fund leverage we are able to explain in Table 6.

# 4 Leverage and Risk in Equilibrium

### 4.1 Balance Sheet Leverage and Return Volatility

Section 2 discussed the empirical implications for leverage, risk, and return that arise from different theories of capital markets. Perhaps the most important distinction is the predicted relationship between leverage and portfolio risk, which has immediate implications for systemic risk. Classical theories predict no association between leverage and the risk of the assets held in the portfolio, which implies a linear relationship between leverage and total portfolio risk. Alternatively, theories of leverage constraints predict leverage and asset risk are *negatively* correlated, which implies the relationship between leverage and portfolio risk could be positive, flat, or even negative. These are Propositions 1 and 2 in Section 2.

Our empirical analyses therefore begin by examining the relationship between balance sheet leverage and the risk of the underlying assets. There are many ways to measure risk. Motivated by Figure 1, we start by measuring risk as the ex-post realized volatility of the returns on funds' assets.<sup>20</sup> We do not observe asset returns directly, only the returns to the total portfolio (which includes leverage). To measure the returns to the assets held in the portfolio we "deleverage" returns by dividing the gross-of-fee returns of the portfolio by the fund's balance sheet leverage in that quarter and year. This gives the returns that would result if the portfolio were financed only with equity capital.

While the data are collected quarterly, returns are provided at a monthly frequency. To eliminate outliers, we restrict returns to those satisfying basic restrictions on Sharpe ratios and alphas from standard factor models, as discussed in Section 3. Table 8 reports the distributions of average gross portfolio and asset returns, as well as the within-fund standard deviations of asset and portfolio returns, across all funds in the sample.

The top panel of Figure 4 shows a binscatter plot of asset return volatility against leverage. Consistent with Proposition 1 and theories of leverage constraints, the relationship between bal-

<sup>&</sup>lt;sup>20</sup>Mean-variance analysis is based on the true variances and covariances of the assets, which we do not observe. We therefore treat ex-post observed volatility as the empirical counterpart to actual (unobservable) risk.

ance sheet leverage and the ex-post volatility of asset returns is strongly negative. Because the relationship is highly nonlinear, the bottom panel plots return volatility against inverse leverage (the capital to asset ratio), which delivers a more linear association. Each demonstrates a tight model fit. Because the relationship between inverse leverage and risk appears nearly linear, we will focus on inverse leverage as our measure of fund leverage throughout the remainder of the paper.

Column (1) in Panel A of Table 9 shows the economic and statistical significance of this relationship by regressing asset volatility on inverse leverage. The coefficient on inverse leverage is 2.73 and has a *t*-statistic of more than 23. The coefficient is economically large; it implies that a fund leveraged two-to-one will have a nearly one full standard deviation smaller asset risk than a fund with no leverage. The  $R^2$  of the regression is more than 23%, which demonstrates that a substantial portion in the variability of asset returns can be explained by fund leverage.

The classical theory outlined in Section 2 imposes that all investors hold the same risky portfolio. But, this is likely too strict. It is well known that hedge funds often specialize in particular markets and asset classes. A less restrictive adaptation of the model would be that funds within a particular strategy hold identical risky portfolios. Figure 5 shows that even within fund strategy, a strong negative relationship between leverage and asset risk persists. Column (2) in Panel A of Table 9 shows that coefficient on leverage remains economically large and statistically significant when strategy controls are included in the regression. Further, compared to column (1), the coefficient is little changed and continues to have a *t*-statistic greater than 23. Fund strategy appears to have little impact on the estimated relationship between asset risk and leverage.

The strong negative association between leverage and the risk of the underlying assets is compelling evidence in support of theories of leverage constraints. Unfortunately, such theories make no obvious predictions about the relationship between leverage and risk in the complete portfolio (Proposition 2). However, portfolio risk is likely the most relevant for financial stability because the threat of excessively poor performance, fire sales, and spillovers to counterparties ultimately manifest at the portfolio level.

Figure 6 plots the relationship between inverse leverage and the volatility of portfolio returns. The association is considerably weaker than in Figure 4; the slope is much flatter and leverage appears to explain much less of the variation in portfolio volatility than asset volatility. Nonetheless, the relationship between leverage and portfolio risk remains negative. Additionally, Figure 7 shows that the negative relationship between leverage and portfolio risk holds for some, but not all strategy types, further highlighting the association weakens at the portfolio level.

Combined with the results on asset risk, this suggests that funds leverage low-risk assets but not to the point of comparable risk to funds that use no leverage. That is, more highly leveraged funds continue to generate less volatile returns even at the level of the complete portfolio. These results are shown formally in columns (3) and (4) in Panel A of Table 9, which report results from regressions of portfolio volatility on inverse leverage with and without additional controls. The  $R^2$ in these regressions also fall substantially, from 23% in column (1) to under 1% in column (3). To our knowledge, the weakly negative relationship between leverage and portfolio risk that results from a strong negative relationship between leverage and asset risk has not been shown elsewhere in the literature.

#### 4.2 Leverage and Extreme Returns

The volatility of returns, while theoretically motivated, is not the only way to measure risk. One alternative is the probability of extreme returns. Fund failures are often precipitated by consecutive periods of severely negative performance, which suggests the incidence of extremely poor returns is a useful metric for examining potential systemic risks. While the previous section examined return volatility, a larger variation of returns does not necessarily suggest a higher likelihood of extreme outcomes. Consider the hypothetical example of Capital Decimation Partners described in Lo (2010). This is a fund that takes heavy exposure to crash risk by selling deep out-of-the-money puts on the market index. The return series to such a fund would look highly stable until its eventual demise. In such a series, the standard deviation of returns may look relatively low, because it is an average of a large number of months with low return variation and a few months with very big variation.

Extreme returns therefore offer an alternative approach to measuring risk. In Panel B of Table 9, we again regress asset risk on inverse leverage, but use as the dependent variable an indicator equal to one if the return to the fund's assets in that month is below the 10<sup>th</sup> percentile across all fund-month observations in the sample. We estimate the relationship on the full panel sample, without the restrictions on returns described in Section 4.1. The results are consistent with those

in columns (1) and (2) of Panel A. More leveraged funds hold assets that are much less likely to have an excessively bad return in-sample. A fund with a leverage ratio of two holds assets that on average are 9.7 to 10.0 percentage points less likely to have an extreme bad return than funds that use no leverage. The coefficients are highly statistically significant, with *t*-statistics over 19. Columns (3) and (4) regress the likelihood of an extreme negative portfolio return on inverse leverage. In this case, the coefficient falls but remains positive and significant. At the portfolio level, leverage remains inversely related to the likelihood of an extreme bad return.

Together, the results in Panels A and B of Table 9 show that leverage is strongly negatively correlated with asset risk and weakly negatively correlated or uncorrelated with portfolio risk. Both offer supportive evidence for theories of leverage constraints.

## 4.3 Systematic versus Idiosyncratic Risk

Section 4.1 showed that hedge fund leverage is strongly negatively related to the volatility of returns on hedge fund assets, and weakly negatively related to the volatility of portfolio returns. Both are consistent with theories of leverage constraints, and inconsistent with classical theories of capital markets. Return volatility, however, comprises two parts: a systematic part determined by exposures to risk factors, and the idiosyncratic volatility that is independent of systematic risk factors. Theories of leverage constraints specifically predict a negative association between leverage and systematic risk, in particular market beta, and are silent on the association with idiosyncratic risk.

In this section, we decompose the relationship between leverage and return volatility into its constituent parts. To do so, we estimate a standard asset pricing factor model for each fund *i*:

$$R_{i,t} - r_f = \alpha_i + \beta'_i F_t + \varepsilon_{i,t}, \qquad (3)$$

$$\sigma_{i,R}^2 = Var(R_{i,t}) = \sigma_{i,F}^2 + \sigma_{i,\varepsilon}^2, \qquad (4)$$

$$\sigma_{i,F}^2 = \beta_i' \Sigma \beta_i,\tag{5}$$

$$\sigma_{i,\varepsilon}^2 = Var(\varepsilon_{i,t}),\tag{6}$$

where  $R_{i,t}$  is the gross-of-fee return for fund *i* in period *t*,  $F_t$  is a  $K \times T$  matrix of risk factors,  $\beta_i$  is fund *i*'s vector of risk factor exposures,  $\varepsilon_{i,t}$  is a mean zero error term, and  $\alpha_i$  is the unexplained

portion of fund i's average return. When estimating equation (3) we restrict the sample to only funds with at least 24 months of return observations.

The systematic risk of fund *i*'s returns, denoted  $\sigma_{i,F}^2$ , is defined as the product of the fund's risk factor exposures and the covariance matrix of the risk factors  $F_t$ . The idiosyncratic variance,  $\sigma_{i,\varepsilon}^2$ , is the variance of the error term.

We estimate equation (3) using the Fama French developed-country five-factor model (Fama and French (2015)) for both asset returns and portfolio returns. We use the developed country model, rather than the factors based on only U.S. equities, because hedge funds often manage portfolios of global securities. All of our results are robust to alternative models, including the Fung and Hsieh (2004) style portfolios. The Fama French five-factor (FF5) model includes: the Fama and French (1992) market, size, and value factors (MKT, SMB, HML), a profitability factor based on Novy-Marx (2013) (PROF), and an investment factor based on Titman, Wei, and Xie (2004) and Hou, Xue, and Zhang (2014) (INV). Note that both the systematic and idiosyncratic variances are estimated entirely in sample. Table 8 reports summary statistics for average fund returns, estimated betas, and alphas.

Figure 8 plots realized return volatility against each estimated beta. Higher absolute betas are associated with higher return volatility for each risk factor, and the increases in volatility appear roughly linear. We note that in a multi-factor setting, this doesn't have to be true. If, for instance, higher market beta was associated with lower betas on other risk factors, then the relationship between factor exposures and total return volatility may be flat or even decreasing. Figure 8 shows this is not the case, higher betas on *each* risk factor are on average associated with greater total risk.

With estimated betas in hand, we next turn to an examination of the relationship between systematic risk, idiosyncratic risk, and leverage. We leave an analysis of leverage and individual betas for Section 5. For comparability to Section 4.1, we use  $\hat{\sigma}_{i,F,a} = \sqrt{\hat{\sigma}_{i,F,a}^2}$  and  $\hat{\sigma}_{i,\varepsilon,a} = \sqrt{\hat{\sigma}_{i,\varepsilon,a}^2}$  as the measures of systematic and idiosyncratic risk, where *a* denotes assets and *p* denotes portfolio. Results are unchanged if variances are used instead of standard deviations. The upper-left panel of Figure 9 plots fund *i*'s average (inverse) leverage against  $\hat{\sigma}_{i,F,a}$ . Consistent with leverage constraint predictions, Figure 9 shows that leverage and the systematic volatility of the assets are strongly negatively correlated. That is, more highly leveraged funds invest in assets with considerably lower

systematic risk.

The upper-right panel of Figure 9 plots average leverage against  $\hat{\sigma}_{i,\varepsilon,a}$ , the idiosyncratic volatility of the assets. The theories discussed in Section 2 are largely silent on the relationship between leverage and the idiosyncratic volatility of the assets, but the relationship between leverage and idiosyncratic risk is still of interest for systemic risk assessment. Just as with systematic volatility, idiosyncratic volatility and leverage are strongly negatively correlated. This may not be particularly surprising, as both systematic and idiosyncratic volatility may shrink mechanically with total volatility.<sup>21</sup> Still, this result suggests that funds' leverage decisions are not solely due to the systematic component of return variability, but instead consider both dimensions when making leverage decisions.

Columns (1) and (2) in Panel C of Table 9 report regression results to demonstrate these relationships formally. In each case, the coefficient on leverage is strong and highly statistically significant. However, the estimated intercept in the systematic risk regression is much smaller (more negative) than in the idiosyncratic risk regression. Further, the coefficient estimates indicate a much flatter relationship between leverage and idiosyncratic risk than between leverage and systematic risk. The  $R^2$  in column (1) is also nearly double the value in column (2). These findings imply that the association between leverage and systematic and idiosyncratic risk at the portfolio level, after assets have been leveraged, may be different.

The middle row of Figure 9 plots inverse leverage against the systematic and idiosyncratic return volatility of the portfolio. In this case, systematic portfolio risk remains strongly negatively related to leverage, while the relationship between leverage and idiosyncratic risk becomes positive. This offers insight into the weakly-negative relationship between total portfolio volatility and leverage; the component of risk due to systematic risk factors is negatively related to leverage, while the idiosyncratic part is positively related. In total, these effects largely cancel out, and produce a relationship between leverage and portfolio volatility that is roughly flat. Columns (3) and (4) in Panel C of Table 9 report the regression results corresponding to these findings. Each shows the coefficients on leverage are economically and statistically significant.

Finally, in the bottom row of Figure 9, we examine whether the *fraction* of the total asset

<sup>&</sup>lt;sup>21</sup>If returns are given by  $R_{i,t} = \alpha_i + B'_i F_t + \varepsilon_{i,t}$ , then dividing returns by a factor q > 1 reduces total return volatility, systematic volatility, and idiosyncratic volatility all by a factor of  $1/q^2$ .

volatility due to systematic risk is increasing or decreasing in leverage. Consistent with the other findings in this section, the fraction of total return variation due to systematic risk is decreasing in leverage. More leveraged funds tilt their portfolios away from systematic risk compared to less leveraged funds. In the next section, we decompose systematic risk further and investigate the relationship between leverage, the betas on the specific risk factors, and alphas.

# 5 Leverage and Returns

### 5.1 Leverage and Expected Returns

The results from the previous section showed leverage and asset risk, and in particular systematic risk, are negatively related. However, true risk is unobservable, and ex-post measures of ex-ante risk may be estimated with error, as may factor betas estimated from time-series regressions. Theory stipulates that in equilibrium, risk and return must be positively associated. Thus, for leverage to be negatively related to asset risk, leverage must also be negatively associated with asset returns. This is stated explicitly in Proposition 3 in Section 2. Again, we contrast this prediction with what is implied by traditional theories of capital markets. If all investors hold risky assets in identical proportions, we should see no relationship between leverage and the average expected returns on the assets.

Section 4 also argued that while idiosyncratic volatility and leverage are similarly negatively related, the negative relationship between leverage and systematic risk is much stronger. Further, there is ample empirical evidence that higher idiosyncratic risk is associated with *lower* expected returns (Ang, Hodrick, Xing, and Zhang (2006), Stambaugh, Yu, and Yuan (2015)). This would produce a *positive* relationship between leverage and returns, since leverage and idiosyncratic risk are negatively related. Thus, if systematic risk is more strongly negatively associated with leverage, then leverage and expected returns should also be negatively related. If not, then leverage and expected asset returns will be unrelated or positively related.

Table 10 regresses the expected returns of the assets on inverse leverage. Column (1) shows that the coefficient on inverse leverage is positive, large, and economically significant. That is, leverage and the average expected return of the assets are strongly negatively related. A fund with a leverage ratio of two will hold assets with a 0.305% lower expected return *per month* than a

fund that is not leveraged. This is nearly as large as one full standard deviation of average asset returns (0.42%), and is equal to 3.7% (percentage points) per year. Further, leverage can explain 11% of the cross-sectional variation in expected returns, or equivalently, expected returns on assets can explain 11% of the variation in leverage. Column (2) shows that adding controls for size and strategy has little effect on the estimated coefficient.

Columns (3) and (4) examine expected returns at the portfolio level. While the coefficient on (inverse) leverage decreases substantially, it nonetheless remains economically and statistically significant. This suggests that while funds use leverage to increase the average payoffs of low-volatility assets, leverage is not used to the point of equating expected returns across leverage levels. This is consistent with leverage being negatively related to systematic risk and positively related to idiosyncratic risk at the portfolio level, since expected returns are increasing in systematic risk but *decreasing* in idiosyncratic risk. Figure 10 demonstrates these results visually through binscatter plots of average asset and portfolio returns on inverse leverage.

#### 5.2 Leverage and Betas

The previous section showed that leverage is negatively related to the systematic risk of both the underlying assets and the complete portfolio. However, as highlighted in Proposition 4 of Section 2, the theories of leverage constraints developed in Black (1972), Frazzini and Pedersen (2014), and Boguth and Simutin (2018) make predictions specifically about the relationship between leverage and the *market* beta of the assets. In this section, we investigate the relationship between leverage and individual factor betas estimated from the Fama and French (2015) model.

Table 11 reports results from regressions of each beta on inverse leverage, with and without controls for size and strategy. Column (1) shows that leverage is strongly negatively related to the market beta of funds' assets. A fund with no leverage will own assets with an average market beta that is roughly 0.331 (half of the coefficient estimate of 0.662) larger than the assets held by a fund that is leveraged two-to-one. The magnitude of this estimate is significant; the median asset market beta in this sample is 0.19, and the standard deviation is 0.34. That is, a fund with leverage ratio of two will hold assets with nearly one full standard deviation smaller average market beta than a fund with no leverage.

Column (1) also shows how important a predictor leverage is for the market beta of the assets

funds choose to hold in their portfolios. Leverage alone explains 20% of the average market beta of funds' assets. Column (2) shows that when controls for size and fund strategy are included, the estimated coefficient on inverse-leverage changes very little, from 0.662 to 0.644. The  $R^2$  does increase significantly though, from 0.204 to 0.381, and this is due almost entirely to fund strategy.

Columns (3) through (10) of Table 11 show how leverage relates to betas on the HML, SMB, PROF, and INV portfolios. While SMB, HML, and PROF betas have some relationship with leverage, depending on whether or not controls are included, for each coefficient the magnitudes and  $R^2$  are much smaller than for estimated market beta. Without additional controls, leverage never explains more than 1.3% of the variation of any of the other four factor betas. While leverage is negatively related to exposures to SMB, HML, and PROF factors, the economic size of these relationships are small and leverage explains little of their variation. This suggests that much of the relationship between leverage and systematic risk is coming from market beta. Regressions results (not shown) confirm this intuition; in a regression of systematic asset risk on inverse leverage, the coefficient is 2.15 (column (1) of Panel C in Table 9), and shrinks to 0.69 when the average market beta of the assets is included. That is, the relationship between leverage and systematic risk falls by 68% once market beta is accounted for.

The findings in Table 11 also cast doubt on an alternative hypothesis of volatility targeting. If funds aim to achieve a target return volatility, then low volatility assets will be leveraged and high volatility asset will not. Because factor betas are mechanically tied to the total volatility of the asset's return<sup>22</sup>, we may incorrectly infer that market beta is an important explanatory factor when instead it is simply volatility (from any source). However, this intuition would presumably apply to *all* risk factor betas, not only the market factor. This is especially true given the results in Figure 8, which show volatility scales up with the absolute value of each beta. Yet, Table 11 shows that the betas on the non-market factors have a weak economic and statistical relationship with leverage. This suggests aggregate volatility targeting is a less-compelling explanation for the leverage-volatility relationship than is market beta.

Table 12 reverses the dependent and independent variables in Table 11, and instead asks how much of the variation in leverage can be explained by the estimated betas on fund assets. Column

<sup>&</sup>lt;sup>22</sup>The estimated beta on a factor  $f_t$  can be written as  $\beta_{i,f} = \rho_{i,f} \frac{\sigma_i}{\sigma_f}$ , where  $\rho_{i,f}$  is the correlation coefficient between the return to asset *i* and the factor  $f_t$ ,  $\sigma_i$  denotes the estimated volatility of asset *i*'s return, and  $\sigma_f$  denotes the volatility of the (return to) the factor. All else equal, a lower volatility of the asset's return implies a lower estimated beta.

(1) includes only the market beta on the assets. As previously shown, market beta alone can explain 20% of the variation in hedge fund leverage. Column (2) includes betas on the remaining factors. The addition of the four remaining factors barely increases the  $R^2$ , from 0.204 to 0.207. Virtually all of the explanatory power for leverage derives from exposure to the market factor.

Hedge funds often manage global investment strategies that span many asset classes. While theories of leverage constraints do not limit attention solely to equities, it is nonetheless reasonable to expect that leverage constraints may be particularly important for funds specializing in equity-based strategies. In columns (3) and (4) of Table 12, we repeat the specifications in columns (1) and (2) but restrict the sample to funds that manage equity-style strategies. Within the subsample of equity funds, asset market beta can explain over 47% of the variation in hedge fund leverage, and the coefficient on market beta increases significantly, from 0.309 to 0.373. Once again, including betas on the other four factors does little to improve the model fit or attenuate the estimated coefficient on market beta.

We offer one last piece of evidence in support of theories of leverage constraints. Among the funds that have market betas greater than one, the median leverage level is 1.01, the 90<sup>th</sup> percentile is 1.07, and the standard deviation is 0.077. That is, among funds with an average market beta on assets greater than one, virtually none of them use leverage in any meaningful way.

To summarize the results in this section, the average estimated market beta on the assets held in fund portfolios appears to strongly associate with leverage. Market beta can explain 20% of the variation in hedge fund leverage, and this explanatory power grows to 47% for the subsample of equity-style funds. This finding offers strong supportive evidence for theories of leverage constraints, which predict less-constrained funds will hold leveraged portfolios of low-risk, and in particular low-market beta assets. The low-beta anomaly also indicates that low-beta assets will earn high alphas, and therefore suggests a positive association between leverage and alpha. This is the focus of the next section.

## 5.3 Leverage and Alphas

The last empirical prediction we explore is the relationship between hedge fund leverage and alpha. Theories of leverage constraints predict that low-beta securities have high alphas. This prediction has empirical support spanning nearly 50 years (Black, Jensen, and Scholes (1972), Fama

and MacBeth (1973), Baker, Hoeyer, and Wurgler (2016), Jylha (2018)). The previous section showed that hedge fund leverage is strongly negatively associated with the average market beta of the assets, which suggests leverage should be positively related to average alpha. This is Proposition 5 in Section 2.

Table 13 investigates the relationship between leverage and alpha. Column (1) regresses the estimated alpha on fund assets on inverse leverage. Inconsistent with Proposition 5 and theories of leverage constraints, column (1) indicates a negative association between leverage and hedge fund alpha. That is, more leveraged funds hold assets with lower alphas on average.

However, alpha on hedge fund assets may arise from a variety of sources, some of which may be negatively associated with leverage. For instance, if funds specialize in particular securities or strategies, then the alphas available to investors may vary by specialty or over time. Funds with access to high alphas may not need to employ leverage. But if the alphas available to some funds are small, those funds may need to leverage those investments to produce larger alphas and remain competitive with other funds.

Column (2) of Table 13 offers support for this hypothesis by including the market beta on the assets as an additional control. Column (2) highlights two competing effects on alpha: a strong positive association between asset alpha and market beta, and a strong negative association between leverage and alpha *controlling* for the effect of market beta. Said differently, the remaining association between asset alpha and leverage is strongly negative, once the negative relationship between leverage and alpha) has been accounted for. The reason asset alpha and leverage are not positively related, as predicted by theories of leverage constraints, is because of the strong offsetting negative association between alpha and leverage that arises from economic forces independent of market beta.

Because leverage associates with asset alpha through two channels with opposite signs, the relationship between leverage and portfolio alpha is unclear. Column (3) examines this relationship by regressing portfolio alpha — the leveraged alpha on the assets — on inverse leverage. At the portfolio level, the positive association between alpha and leverage that results from the low-beta (high-alpha) anomaly dominates the residual negative association between leverage and alpha. A fund leveraged two-to-one will have an average monthly alpha that is 0.151% larger than a fund with no leverage, equivalent to an additional alpha of 1.81% per year.

Column (4) shows these competing effects clearly; when average asset beta is included in the regression, the entire association between leverage and portfolio alpha disappears. That is, the entire positive relationship between leverage and portfolio alpha results from more leveraged funds holding low-beta, high-alpha assets.

The relationship between leverage and alpha at the portfolio level makes sense. A negative association between leverage and asset alpha will get weaker at the portfolio level, since lowalpha assets are leveraged to be similar in magnitude to unleveraged high-alpha assets. Instead, the positive association between alpha and leverage that results from the low-beta anomaly will be magnified by leverage, since high-alpha assets get leveraged to produce even larger alphas, while unleveraged alphas are unchanged. Thus, when leverage is applied the negative association between alpha and leverage that arises entirely from investments in low-beta securities.

Column (4) of Table 13 also offers preliminary evidence for the "competitive forces" argument for the negative association between leverage and asset alpha that arises once market beta is included. On average, alphas are leveraged to be roughly equal — that is, to the point where leverage and alpha at the portfolio level are uncorrelated. We caution, however, that there are numerous explanations for the results linking alpha and leverage conditional on market beta, and we view these findings as only suggestive and deserving of further study.

Columns (5) and (6) of Table 13 show that the takeaways from columns (1) - (4) are unchanged when the remaining betas or controls for size and strategy are included in the regression. While the coefficients on the SMB, HML, and PROF betas are statistically significant, they display different signs, and little theory is available to guide the interpretation of these results. We leave an analysis of non-market betas as an interesting area for future research.

In total, our results establish strong empirical support for theories of leverage constraints at the level of the investor. We find that market beta is strongly negatively associated with leverage, that betas on other risk factors appear largely inconsequential, and that leverage and portfolio alpha are positively related but only through market beta. The low-beta anomaly appears to be an important determinant of hedge fund leverage. While significant variation in leverage remains conditional on asset beta, as does variation in alpha conditional on leverage and market beta, our findings suggest

that exploiting low-beta, high-alpha assets through leverage is a important part of the investment strategy of leverage-unconstrained investors.

# 6 Conclusion

The failure of Long-Term Capital Management left regulators and policy-makers acutely aware of the potential systemic importance of large hedge funds. One of the most frequently discussed threats to financial stability emanating from hedge funds is excessive leverage (see The Board of the International Organization of Securities Commissions (2018) and Financial Stability Board (January 2017) as examples).

Until recently, data limitations have made assessing the potential systemic risks from hedge fund leverage difficult. This difficulty is magnified by the dramatically different predictions made by alternative models of hedge fund portfolio choices. Classical models imply hedge fund leverage and portfolio risk are linearly related. In this case, excessively leveraged hedge funds are likely to be highly risky, and may deserve additional regulatory scrutiny. This is largely in line with conventional wisdom.

However, an alternative class of theories centered around leverage constraints predict that leverage and asset risk are negatively correlated. Theories of leverage constraints deliver a security market line that is too flat, resulting in the well-known "low-beta anomaly" — the robust empirical finding that low market-beta assets have high alphas. In this case, leverage-unconstrained funds will invest in low-risk, high-alpha assets, while leverage constrained funds will invest in naturally higher risk assets. In these models, the most leveraged funds may be no more risky, or even less risky, than funds that employ little or no leverage.

In this paper, we offer considerable empirical support for theories of leverage constraints. Our main finding is that leverage and asset risk, measured a number of ways, are strongly negatively related. The leveraging of low risk assets results in a weakly-negative relationship between leverage and portfolio risk; in equilibrium, leverage does not necessarily imply greater risk on average.

Further motivated by theories of leverage constraints, we then explicitly examine the relationship between leverage and the average market beta on the funds' assets, which such theories predict should be strongly related. Indeed, we find that funds that use the most leverage invest in securities with the lowest market betas. Market beta explains 20% of the variation in hedge fund leverage, and in the subsample of funds following an equity-based strategy, explains 47%. We also show that leverage and portfolio alpha are strongly positively related, but only through market beta, again consistent with theories of leverage constraints.

The consequences of our work for monitoring systemic risk are straightforward. Our results suggest that more leveraged funds do not necessarily pose the greatest risk to financial stability. Because leverage and asset risk are negatively related, the equilibrium relationship between leverage and risk is more nuanced. We caution, however, that our results do not necessarily imply that leverage and risk will be unrelated in a financial crisis. If during times of stress market betas spike, then the negative association between leverage and the market beta on assets will weaken. If it weakens enough, greater leverage will imply greater risk. Further, if the weakly positive relationship between leverage and idiosyncratic portfolio risk strengthens during periods of stress, this may also produce a positive association between leverage and risk. Because our data span only the relatively tranquil bull market of the post-crisis period, such issues warrant additional inspection.

Our results also do not speak to the potential spillovers to counterparties or the financing liquidity risk that accompany greater leverage. Kruttli, Monin, and Watugala (2019) show that idiosyncratic liquidity shocks to a prime broker can be propagated to the hedge funds to whom it lends. Brunnermeier and Pedersen (2009) show that liquidity spirals can arise when collateral values fall and leveraged investors are forced to sell assets to raise additional capital. All of these issues suggest the relationship between leverage and systemic risk is complex and involves more than the realized volatility of returns.

Nonetheless, our results provide context for evaluating policy proposals related to limits on private fund leverage, such as those being considered in the European Union.<sup>23</sup> Perhaps most important is that limits on leverage may have unintended consequences. Limits on leverage may make previously unconstrained funds leverage constrained, since leverage unconstrained funds are likely to be the heaviest users of leverage. But if leverage-unconstrained funds' appetite for risk remains the same, then such funds may tilt toward higher risk — and in particular higher market beta — assets. That is, leverage limits may push funds to invest in higher beta assets, which may lead to more correlated and crowded trades and more coordinated outcomes. Further, the riskiest

<sup>&</sup>lt;sup>23</sup>See the recommendation of the European Systemic Risk Board on liquidity and leverage risks in investment funds https://www.esrb.europa.eu/pub/pdf/recommendations/esrb.recommendation180214\_ESRB\_2017\_ 6.en.pdf?c8d7003d2f6d7609c348f4a93ced0add

funds are likely to be those that leverage high-risk assets. But for reasons discussed in this paper, those funds may not be the most highly leveraged, since risky assets are often accompanied by large haircuts and margin requirements. Thus, the findings in this paper suggest that while leverage limits may promote financial stability, their imposition may also result in more complex effects than are currently appreciated.

Finally, our work constitutes the first microfoundational empirical evidence of leverage constraints at the level of the investor. Previous work has focused on the implications of leverage constraints at the level of the asset class or broad investor type. Instead, our work demonstrates that leverage constraints at the level of the individual hedge fund matters for funds' market risk exposures, aggregate fund risk, and hedge fund alpha.

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# 7 Tables and Figures

# 7.1 Tables

Variable	Mean	Std. Dev.	25 <sup>th</sup> Percentile	50 <sup>th</sup> Percentile	75 <sup>th</sup> Percentile	Obs.
NAV (\$ Billions)	1.60	2.21	0.50	0.91	1.80	35,397
GAV (\$ Billions)	2.61	4.55	0.61	1.26	2.69	35,397
GNE (\$ Billions)	5.88	12.90	0.74	1.93	5.07	35,397
LNE (\$ Billions)	3.77	7.23	0.62	1.48	3.55	35,397
SNE (\$ Billions)	2.11	5.87	0.02	0.33	1.43	35,397
NNE (\$ Billions)	1.65	2.65	0.31	0.80	1.88	35,397
Portfolio Illiquidity (days)	67.72	109.10	3.27	13.41	67.60	35,397
Investor Illiquidity (days)	170.57	137.66	52.68	140.13	308.41	35,397

### Table 1: Summary Statistics

### **Panel A: Panel Variables**

#### Panel B: Cross-Sectional Variables

Management Fee (%)	1.02	0.99	0.00	0.96	1.69	1,229
Performance Fee (%)	13.37	9.25	3.35	15.29	20.59	1,229

#### Panel C: Observation Counts by Strategy

Credit	2,550
Equity	11,586
Event Driven	3,206
Macro	2,011
Managed Futures	685
Multi-strategy	5,571
Relative Value	2,575
Other	7,213

Table 1 reports summary statistics for our main sample. Panel A includes the variables for our panel sample: net asset value (NAV), gross asset value (GAV), long notional exposure (LNE), short notional exposure (SNE), net notional exposure (NNE), portfolio illiquidity, and investor illiquidity. Panel B reports statistics on fund-level estimates of management and performance fees, and Panel C reports observation counts by strategy for the panel sample.

Tab	le 2:	Bala	nce	Sheet	Leverage	(GAV	V/NAV)	
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Strategy	Mean	10th	25th	50th	75th	90th	St.Dev.
All	1.74	1.00	1.03	1.19	1.66	2.65	2.29
Credit	1.48	1.00	1.01	1.10	1.51	2.14	1.55
Equity	1.57	1.00	1.03	1.34	1.71	2.59	0.84
Event Driven	1.53	1.01	1.06	1.19	1.44	1.95	1.92
Macro	2.11	1.01	1.04	1.18	1.92	3.42	2.64
Managed Futures	1.37	***	1.01	1.07	1.28	***	1.02
Multi-strategy	2.15	1.02	1.11	1.35	2.11	3.35	2.65
Relative Value	3.02	1.00	1.06	1.41	2.43	4.76	5.53
Other	1.42	***	1.00	1.05	1.31	1.98	1.54
	Panel I	B: With	in-Fur	nd Vari	ation ir	n Lever	age
Strategy	Mean	10 <sup>th</sup>	25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	90 <sup>th</sup>	St. Dev.
All	0.31	0.00	0.02	0.08	0.21	0.54	1.09
Credit	0.22	0.00	0.01	0.08	0.20	0.50	0.60
Equity	0.16	0.00	0.02	0.08	0.17	0.36	0.30
Event Driven	0.25	0.01	0.03	0.07	0.15	0.36	0.82
Macro	0.66	0.01	0.03	0.13	0.49	1.41	1.55
Managed Futures	0.26	***	0.01	0.03	0.16	***	1.02
Multi-strategy	0.39	0.02	0.06	0.12	0.29	0.89	0.91
Relative Value	0.80	0.00	0.05	0.18	0.54	1.47	2.09

### **Panel A: Leverage Levels**

Table 2 reports summary statistics in total and by strategy for balance sheet leverage, i.e. gross asset value over net asset value (GAV/NAV). Panel A reports summary statistics for the within-fund mean leverage, and Panel B reports summary statistics for the within-fund standard deviation of leverage. \*\*\* Some data are masked to avoid potential disclosure of proprietary information of individual Form PF filers.

Strategy		Mean	St. Dev.
All	Prime Brokerage (%)	62.1	45.2
	Repo (%)	17.2	33.7
	Other Secured (%)	20.7	37.7
Credit	Prime Brokerage (%)	38.4	43.9
	Repo (%)	19.0	34.6
	Other Secured (%)	42.6	46.6
Equity	Prime Brokerage (%)	93.7	22.0
	Repo (%)	1.0	8.2
	Other Secured (%)	5.3	20.4
<b>Event Driven</b>	Prime Brokerage (%)	74.7	39.8
	Repo (%)	3.8	13.7
	Other Secured (%)	21.5	37.8
Macro	Prime Brokerage (%)	33.3	40.3
	Repo (%)	53.1	42.1
	Other Secured (%)	13.6	27.2
Multi-strategy	Prime Brokerage (%)	68.2	38.8
	Repo (%)	22.1	33.4
	Other Secured (%)	9.8	24.4
<b>Relative Value</b>	Prime Brokerage (%)	33.7	43.2
	Repo (%)	53.9	43.8
	Other Secured (%)	12.5	27.5
Other	Prime Brokerage (%)	22.0	39.4
	Repo (%)	22.6	38.8
	Other Secured (%)	55.4	47.3

Table 3: Composition of Borrowing by Strategy

Table 3 reports cross-sectional statistics on the composition of funds' secured borrowing. Secured borrowing is classified according to the legal agreement governing the borrowing, e.g. Global Master Repurchase Agreement for repo and Prime Brokerage Agreement for prime brokerage. The Managed Futures strategy is omitted to maintain confidentiality of individual Form PF filers' data.

Strategy	Measure	Mean	10 <b>th</b>	25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	90 <sup>th</sup>	St. Dev.
All	LNE/NAV	2.38	0.83	1.03	1.44	2.30	4.40	3.32
	SNE/NAV	1.33	0.00	0.02	0.38	1.19	3.17	3.05
	NNE/NAV	1.05	0.28	0.70	0.99	1.16	1.78	0.86
Credit	LNE/NAV	1.44	0.44	0.80	1.09	1.70	2.32	1.82
	SNE/NAV	0.57	***	0.00	0.09	0.50	1.26	1.77
	NNE/NAV	0.89	0.22	0.50	0.88	1.10	1.70	0.61
Equity	LNE/NAV	1.81	1.00	1.08	1.47	1.98	3.06	1.29
	SNE/NAV	0.89	0.00	0.07	0.54	1.11	2.12	1.27
	NNE/NAV	0.93	0.47	0.82	0.99	1.04	1.21	0.43
Event Driven	LNE/NAV	1.40	0.79	1.06	1.23	1.56	2.24	0.73
	SNE/NAV	0.45	0.00	0.08	0.31	0.64	1.10	0.52
	NNE/NAV	0.95	0.34	0.70	0.95	1.11	1.41	0.57
Macro	LNE/NAV	6.02	1.40	2.01	3.14	6.82	15.55	6.79
	SNE/NAV	4.54	0.07	0.53	2.08	5.20	14.74	6.25
	NNE/NAV	1.60	0.05	0.52	1.11	1.86	3.65	1.84
Managed Futures	LNE/NAV	6.25	***	2.87	4.99	7.23	***	4.82
	SNE/NAV	3.52	***	1.26	2.24	4.33	***	3.81
	NNE/NAV	2.30	***	1.47	2.04	3.07	***	1.55
Multi-strategy	LNE/NAV	3.26	1.00	1.26	1.90	3.90	5.97	3.65
	SNE/NAV	2.19	0.03	0.29	0.96	2.88	4.83	3.41
	NNE/NAV	1.06	0.29	0.58	0.92	1.24	1.86	0.94
Relative Value	LNE/NAV	3.61	1.00	1.17	1.67	3.34	7.91	5.24
	SNE/NAV	2.60	0.00	0.05	0.55	2.35	8.33	5.13
	NNE/NAV	1.09	0.08	0.76	1.01	1.32	1.94	0.89
Other	LNE/NAV	1.62	0.39	0.90	1.10	1.70	2.63	2.40
	SNE/NAV	0.56	***	0.00	0.04	0.32	1.06	2.12
	NNE/NAV	1.05	0.24	0.69	1.00	1.21	1.88	0.76

Table 4: Other Leverage Measures (Long, Short, and Net Notional Exposure)

Table 4 reports summary statistics in total and by strategy for leverage measures based on notional exposure: long notional exposure (LNE), short notional exposure (SNE), and net notional exposure (NNE). \*\*\* Some data are masked to avoid potential disclosure of proprietary information of individual Form PF filers.

	GAV/ NAV	GNE/ NAV	LNE/ NAV	SNE/ NAV	NNE/ NAV
GAV/NAV	1.00				
GNE/NAV	0.62	1.00			
LNE/NAV	0.61	0.98	1.00		
SNE/NAV	0.61	0.98	0.94	1.00	
NNE/NAV	0.11	0.31	0.43	0.17	1.00

Table 5: Rank Correlation of Leverage Measures

Table 5 reports rank correlations of average fund-level leverage metrics: gross asset value to net asset value (GAV/ NAV), gross notional exposure to net asset value (GNE /NAV), long notional exposure to net asset value (LNE/NAV), short notional exposure to net asset value (SNE/NAV), and net notional exposure to net asset value (NNE/NAV)

(1) (2) (3) (4) (5) (6) (7)	(8)
$1/Lev_{it}$ $1/\overline{Lev}_i$ $1/\overline{Lev}_i$ $1/\overline{Lev}_i$ $1/\overline{Lev}_i$ $1/\overline{Lev}_i$ $1/\overline{Lev}_i$ $1/\overline{Lev}_i$	$\overline{v}_i$ 1/ $\overline{Lev}_i$
Log NAV -0.007**	-0.008**
(0.004)	(0.003)
Strategy	
Credit 0.062***	0.051***
(0.016)	(0.015)
Macro -0.011	0.054***
(0.022)	(0.020)
Managed Futures 0.113***	0.083***
(0.025)	(0.024)
Multi-Strategy -0.063	-0.053
(0.015) Other	(0.014)
	(0.019)
(0.011) Event Driven 0.057***	(0.012) 0.042***
$\begin{array}{c} \text{Event Driven} \\ (0.015) \end{array}$	(0.042
$\mathbf{R}_{\text{elative Value}} = -0.088^{***}$	(0.013)
(0.021)	(0.021)
Repo Borrowing -0 206***	-0 189***
(0.019)	(0.019)
Portfolio Illiquidity 0.017*** 0.038***	0.032***
(0.002) $(0.003)$	(0.003)
Investor Illiquidity -0.039***	-0.035***
(0.003)	(0.003)
Ownership	
Financial 0.07	9** 0.022
(0.0)	31) (0.029)
Investment Fund -0.072	*** -0.064***
(0.0)	24) (0.022)
Non-Profit 0.086	*** 0.071***
(0.0)	21) (0.019)
Government -0.0	-0.031
(0.0)	33) (0.030)
Other 0.0	-0.017
(0.0)	24) (0.023)
Adjusted $R^2$ 0.8910.0010.0720.0610.0200.0770.0	0.196
Observations 35397 2916 2916 2916 2916 2916 2916 2916	2916 2916

Table 6: The Cross Section of Hedge Fund Balance Sheet Leverage

Column (1) of Table 6 regresses inverse leverage on fund fixed effects for the full panel sample. Columns (2) - (8) regress average fund inverse leverage on the following fund characteristics: net asset value, broad fund strategy ('Equity' is the excluded strategy), the fraction of borrowing conducted through repo, portfolio illiquidity, investor illiquidity, and investor composition (the fraction of a fund's equity owned by individuals, financial companies, investment funds, non-profits, government, or other; 'Individuals' is the excluded category). Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

	ormance an	u Managem	chi rees
	$(1 / \overline{Lev}_i)$	$(1 / \overline{Lev}_i)$	$(1 / \overline{Lev}_i)$
Mgmt Fee	-2.755***		-1.991***
	(0.709)		(0.712)
Perf Fee		-0.521***	-0.485***
		(0.077)	(0.077)
Adjusted $R^2$	0.012	0.039	0.045
Observations	1218	1218	1218

 Table 7: Performance and Management Fees

Table 7 reports regressions of inverse balance sheet leverage on hedge fund performance fees (in decimals) and management fees (in decimals). Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

Table 8: Fund Returns, Estimated Betas, and Alpha

	Mean	10 <sup>th</sup>	25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	90 <sup>th</sup>	St. Dev.
Avg. Gross Return	0.61	0.02	0.32	0.58	0.89	1.20	0.50
Sd. Dev Returns	2.54	0.93	1.45	2.36	3.37	4.41	1.42
MKT Beta	0.34	-0.03	0.07	0.26	0.57	0.95	0.38
SMB Beta	-0.02	-0.43	-0.18	0.00	0.14	0.36	0.36
HML Beta	-0.05	-0.67	-0.26	0.02	0.23	0.46	0.51
PROF Beta	-0.19	-1.03	-0.51	-0.11	0.16	0.61	0.74
INV Beta	-0.04	-0.71	-0.27	-0.04	0.21	0.60	0.59
FF Alpha	0.35	-0.19	0.06	0.34	0.62	0.95	0.49
	Panel l	B: Asset	ts				
	Panel l Mean	B: Asset 10 <sup>th</sup>	ts 25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	90 <sup>th</sup>	St. Dev.
Avg. Gross Return	Panel I Mean 0.42	<b>B: Asse</b> 10 <sup>th</sup> -0.02	ts 25 <sup>th</sup> 0.17	50 <sup>th</sup> 0.37	75 <sup>th</sup> 0.64	90 <sup>th</sup> 0.96	<b>St. Dev.</b> 0.42
Avg. Gross Return Sd. Dev Returns	Panel I           Mean           0.42           1.95	B: Asset 10 <sup>th</sup> -0.02 0.57	ts 25 <sup>th</sup> 0.17 0.93	50 <sup>th</sup> 0.37 1.66	75 <sup>th</sup> 0.64 2.72	90 <sup>th</sup> 0.96 3.70	<b>St. Dev.</b> 0.42 1.30
Avg. Gross Return Sd. Dev Returns MKT Beta	Panel I Mean 0.42 1.95 0.29	<b>B: Asset</b> 10 <sup>th</sup> -0.02 0.57 -0.02	ts 25 <sup>th</sup> 0.17 0.93 0.04	50 <sup>th</sup> 0.37 1.66 0.19	75 <sup>th</sup> 0.64 2.72 0.48	90 <sup>th</sup> 0.96 3.70 0.80	<b>St. Dev.</b> 0.42 1.30 0.34
Avg. Gross Return Sd. Dev Returns MKT Beta SMB Beta	Mean           0.42           1.95           0.29           -0.01	<b>B: Asset</b> 10 <sup>th</sup> -0.02 0.57 -0.02 -0.32	ts 25 <sup>th</sup> 0.17 0.93 0.04 -0.13	50 <sup>th</sup> 0.37 1.66 0.19 0.00	75 <sup>th</sup> 0.64 2.72 0.48 0.09	90 <sup>th</sup> 0.96 3.70 0.80 0.30	<b>St. Dev.</b> 0.42 1.30 0.34 0.29
Avg. Gross Return Sd. Dev Returns MKT Beta SMB Beta HML Beta	Mean           0.42           1.95           0.29           -0.01           -0.03	<b>B:</b> Asset 10 <sup>th</sup> -0.02 0.57 -0.02 -0.32 -0.49	ts 25 <sup>th</sup> 0.17 0.93 0.04 -0.13 -0.19	50 <sup>th</sup> 0.37 1.66 0.19 0.00 0.01	75 <sup>th</sup> 0.64 2.72 0.48 0.09 0.16	90 <sup>th</sup> 0.96 3.70 0.80 0.30 0.36	<b>St. Dev.</b> 0.42 1.30 0.34 0.29 0.41
Avg. Gross Return Sd. Dev Returns MKT Beta SMB Beta HML Beta PROF Beta	Panel I Mean 0.42 1.95 0.29 -0.01 -0.03 -0.14	B: Asset 10 <sup>th</sup> -0.02 0.57 -0.02 -0.32 -0.49 -0.77	ts 25 <sup>th</sup> 0.17 0.93 0.04 -0.13 -0.19 -0.38	50 <sup>th</sup> 0.37 1.66 0.19 0.00 0.01 -0.07	75 <sup>th</sup> 0.64 2.72 0.48 0.09 0.16 0.10	90 <sup>th</sup> 0.96 3.70 0.80 0.30 0.36 0.44	<b>St. Dev.</b> 0.42 1.30 0.34 0.29 0.41 0.58
Avg. Gross Return Sd. Dev Returns MKT Beta SMB Beta HML Beta PROF Beta INV Beta	Panel I Mean 0.42 1.95 0.29 -0.01 -0.03 -0.14 -0.04	B: Asset 10 <sup>th</sup> -0.02 0.57 -0.02 -0.32 -0.49 -0.77 -0.50	ts 25 <sup>th</sup> 0.17 0.93 0.04 -0.13 -0.19 -0.38 -0.22	50 <sup>th</sup> 0.37 1.66 0.19 0.00 0.01 -0.07 -0.04	75 <sup>th</sup> 0.64 2.72 0.48 0.09 0.16 0.10 0.13	90 <sup>th</sup> 0.96 3.70 0.80 0.30 0.36 0.44 0.43	<b>St. Dev.</b> 0.42 1.30 0.34 0.29 0.41 0.58 0.48
Avg. Gross Return Sd. Dev Returns MKT Beta SMB Beta HML Beta PROF Beta INV Beta FF Alpha	Panel I Mean 0.42 1.95 0.29 -0.01 -0.03 -0.14 -0.04 0.24	<b>B:</b> Asset 10 <sup>th</sup> -0.02 0.57 -0.02 -0.32 -0.49 -0.77 -0.50 -0.17	ts 25 <sup>th</sup> 0.17 0.93 0.04 -0.13 -0.19 -0.38 -0.22 0.02	50 <sup>th</sup> 0.37 1.66 0.19 0.00 0.01 -0.07 -0.04 0.21	75 <sup>th</sup> 0.64 2.72 0.48 0.09 0.16 0.10 0.13 0.43	90 <sup>th</sup> 0.96 3.70 0.80 0.30 0.36 0.44 0.43 0.70	<b>St. Dev.</b> 0.42 1.30 0.34 0.29 0.41 0.58 0.48 0.40

### **Panel A: Portfolio**

Table 8 reports summary statistics of average monthly gross (of fee) returns, standard deviation of monthly gross returns, estimated betas, and alphas. Betas and alphas are estimated using the see Fama and French (2015) five-factor model. Panel A reports the distributions for portfolio returns and Panel B reports distributions for asset returns.

#### Table 9: Leverage and Risk

	Vol	Vol	Vol	Vol
	(Assets)	(Assets)	(Portfolio)	(Portfolio)
$1 / \overline{Lev}_i$	2.730***	2.601***	0.590***	0.396**
	(0.115)	(0.109)	(0.161)	(0.155)
Size Controls	No	Yes	No	Yes
Strategy Controls	No	Yes	No	Yes
Adjusted <i>R</i> <sup>2</sup>	0.232	0.427	0.008	0.278
Observations	1555	1555	1555	1555

#### Panel A: Leverage and Return Volatility

#### **Panel B: Leverage and Extreme Returns**

	Bad Ret (Assets)	Bad Ret (Assets)	Bad Ret (Portfolio)	Bad Ret (Portfolio)	
$1 / \overline{Lev}_{i,t-1}$	0.199*** (0.010)	0.194*** (0.010)	0.039*** (0.012)	0.030** (0.012)	
Strategy Controls	No	Yes	No	Yes	
Adjusted <i>R</i> <sup>2</sup> Observations	0.023 25396	0.042 25396	0.001 25396	0.024 25396	

#### Panel C: Systematic and Idiosyncratic Volatility

	Sys Vol	Id Vol	Sys Vol	Id Vol	% Sys Vol
	(Assets)	(Assets)	(Portfolio)	(Portfolio)	(Assets)
$1 / \overline{Lev}_i$	2.153***	1.446***	1.061***	-0.449***	0.381***
	(0.083)	(0.090)	(0.103)	(0.134)	(0.025)
Constant	-1.724***	0.653*	-0.602	2.635***	-0.326***
	(0.322)	(0.387)	(0.382)	(0.467)	(0.099)
Size Controls	Yes	Yes	Yes	Yes	Yes
Strategy Controls	Yes	Yes	Yes	Yes	Yes
Adjusted <i>R</i> <sup>2</sup>	0.478	0.259	0.377	0.150	0.249
Observations	1555	1555	1555	1555	1555

Panel A of Table 9 regresses volatility of monthly gross-of-fee returns on inverse leverage. Columns (1) and (2) regress asset volatility on inverse leverage and columns (3) and (4) regress portfolio volatility on inverse leverage. Panel B regresses the probability of a bad return on inverse leverage, where the dependent variable is an indicator equal to one if the return is in the bottom 10th percentile. Panel C regresses the systematic (columns (1) and (3)) and idiosyncratic (columns (2) and (4)) components of volatility on inverse leverage. Size controls include net asset value, and strategy controls include indicators for each strategy category. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

	Avg. Return	Avg. Return	Avg. Return	Avg. Return
	Assets	Assets	Port	Port
$1 / \overline{Lev}_i$	0.610***	0.632***	0.188***	0.215***
	(0.039)	(0.039)	(0.060)	(0.063)
Constant	-0.031	-0.372*	0.465***	-0.158
	(0.025)	(0.194)	(0.048)	(0.248)
Size Controls	No	Yes	No	Yes
Strategy Controls	No	Yes	No	Yes
Adjusted $R^2$	0.110	0.150	0.007	0.053
Observations	1555	1555	1555	1555

Table 10: Leverage and Expected Returns

Table 10 reports cross-sectional regressions of the average monthly gross-of-fee return on inverse average leverage (the average capital ratio) and other controls. Returns are calculated at both the asset level (the deleveraged portfolio returns), and the portfolio level. Size controls include net asset value, and strategy controls include indicators for each strategy category. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

SMB	SMB	HML	HML	PROF	PROF	INV	INV
** 0.151** 9) (0.025	** 0.148*** ) (0.029)	$0.092^{**}$ (0.039)	$\begin{array}{c} 0.134^{***} \\ (0.039) \end{array}$	0.167*** (0.058)	$0.110^{*}$ (0.059)	-0.017 (0.047)	-0.103** (0.048)
es N	o Yes	No	Yes	No	Yes	No	Yes
es N	o Yes	No	Yes	No	Yes	No	Yes
81 0.01 55 155	3 0.042 5 1555	0.002 1555	0.089 1555	0.004 1555	0.076 1555	-0.001 1555	0.051 1555
9) 81 31 55	(0.029 N N N 155 155	(0.029) (0.029) No Yes No Yes 0.013 0.042 1555 1555	(0.029) (0.029) (0.039) No Yes No No Yes No 0.013 0.042 0.002 1555 1555 1555	(0.029) (0.029) (0.039) (0.039) No Yes No Yes No Yes No Yes 0.013 0.042 0.002 0.089 1555 1555 1555 1555	(0.029)(0.029)(0.039)(0.058)NoYesNoYesNoNoYesNoYesNo0.0130.0420.0020.0890.00415551555155515551555	(0.029)(0.029)(0.039)(0.058)(0.059)NoYesNoYesNoYesNoYesNoYesNoYes0.0130.0420.0020.0890.0040.0761555155515551555155515551555	(0.029)(0.029)(0.039)(0.039)(0.058)(0.047)NoYesNoYesNoYesNoNoYesNoYesNoYesNo0.0130.0420.0020.0890.0040.076-0.00115551555155515551555155515551555

Ę ٩ Table 11. Table 11 reports cross-sectional regressions of factor betas estimated from the Fama and French (2015) five-factor model on inverse average leverage (the average capital ratio) and other controls. Betas are estimated from monthly returns on assets (the deleveraged portfolio returns). Size controls include net asset value, and strategy controls include indicators for each strategy category. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

Tabl	e 12: Betas	and Levera	age	
	$1 / \overline{Lev}_i$	$1 / \overline{Lev}_i$	$1 / \overline{Lev}_i$	$1 / \overline{Lev}_i$
MKT (Asset) Beta	0.309*** (0.014)	0.305*** (0.014)	0.373*** (0.019)	0.387*** (0.019)
SMB (Asset) Beta		0.027 (0.018)		-0.018 (0.018)
HML (Asset) Beta		0.010 (0.018)		-0.051** (0.024)
PROF (Asset) Beta		0.017 (0.011)		0.010 (0.016)
INV (Asset) Beta		-0.001 (0.011)		-0.071*** (0.015)
Equity Strategy Only	No	No	Yes	Yes
Adjusted $R^2$ Observations	0.204 1555	0.207 1555	0.471 552	0.497 552

Table 12 reports cross-sectional regressions of inverse leverage on individual betas estimated from the Fama and French (2015) five-factor model. Betas are estimated from monthly returns on assets (the deleveraged portfolio returns). Equity Strategy Only is an indicator equal to one if the fund manages an equity-style strategy. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

	FF5 Alpha Assets	FF5 Alpha Assets	FF5 Alpha Port	FF5 Alpha Port	FF5 Alpha Port	FF5 Alpha Port
$1 / \overline{Lev}_i$	0.130*** (0.039)	0.394*** (0.045)	-0.301*** (0.055)	-0.015 (0.061)	0.033 (0.060)	0.088 (0.065)
MKT (Asset) Beta		-0.398*** (0.043)		-0.431*** (0.045)	-0.461*** (0.042)	-0.458*** (0.047)
SMB (Asset) Beta					0.141*** (0.049)	0.100** (0.049)
HML (Asset) Beta					-0.103** (0.052)	-0.141*** (0.053)
PROF (Asset) Beta					-0.242*** (0.034)	-0.210*** (0.034)
INV (Asset) Beta					-0.011 (0.035)	-0.002 (0.035)
Size Controls	No	No	No	No	No	Yes
Strategy Controls	No	No	No	No	No	Yes
Adjusted <i>R</i> <sup>2</sup> Observations	0.005 1555	0.094 1555	0.020 1555	0.090 1555	0.197 1555	0.213 1555

Table 13: Alpha and Leverage

Table 13 reports results from regressions of alpha estimated from the Fama and French (2015) five-factor model on inverse leverage and individual estimated betas. Alphas are estimated using both returns to the fund's assets (the deleveraged portfolio returns), and portfolio returns. Size controls include net asset value, and strategy controls include indicators for each strategy category. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

# 7.2 Figures



Figure 1: Investment Under Leverage Constraints

Figure 1 depicts the efficient frontier and optimal portfolio choices under leverage constraints. If the leverage constraint does not bind, both the constrained and unconstrained funds hold the tangency portfolio A. If the constraint binds, the constrained fund moves along the frontier to a portfolio with more risk, portfolio B. In this case, the market portfolio M lies on the efficient frontier between portfolios A and B.



Figure 2: Hedge Fund Secured Borrowing (\$ billions)

Figure 2 shows the dollar amount of secured borrowing by type. Secured borrowing is classified according to the legal agreement governing the borrowing, e.g. Global Master Repurchase Agreement for repo and Prime Brokerage Agreement for prime brokerage.



Figure 3: Leverage Over Time

Figure 3 plots distributional quantiles over time of the ratios of gross to net assets (GAV/NAV), long notional exposure to net assets (LNE/NAV), and short notional exposure to net assets (SNE/NAV)



Figure 4: Asset Volatility vs. Leverage

Figure 4 shows binscatter plots of average leverage (top figure) or average inverse leverage (bottom figure) versus realized volatility of monthly asset returns.



Figure 5: Asset Volatility vs. Inverse Leverage by Strategy

Figure 5 shows binscatters plots of inverse leverage versus realized volatility of monthly asset returns by fund strategy



Figure 6: Portfolio Volatility vs Leverage

Figure 6 shows binscatter plots of average leverage (top figure) or average inverse leverage (bottom figure) versus realized volatility of monthly portfolio returns.



Figure 7: Portfolio Volatility vs Inverse Leverage by Strategy

Figure 7 shows binscatter plots of inverse leverage versus volatility of monthly portfolio returns by fund strategy.



Figure 8: Portfolio Return Volatility and Risk Factor Betas

Figure 8 shows binscatter plots of realized monthly portfolio return volatility versus estimated betas from the Fama French five-factor model (FF5).



Figure 9: Leverage versus Systematic and Idiosyncratic Return Volatility

Figure 9 shows binscatter plots of average inverse leverage versus the components of total monthly return volatility. The upper row plots inverse leverage against idiosyncratic and systematic monthly asset return volatility. The middle row plots inverse leverage against the systematic and idiosyncratic monthly portfolio return volatility. The bottom row plots inverse leverage against the fraction of asset volatility due to systematic risk.



Figure 10: Leverage and Unadjusted Gross Returns

Figure 10 shows binscatter plots of average gross (of fee) monthly returns on inverse leverage.

# **A** Sample Construction

#### A.1 Fee Estimation

The data do not contain explicit information on the components of hedge fund fees, such as management and performance fees or high water marks. Instead, only total gross-of-fee and net-of-fee returns are reported, and we use this information to estimate the performance and management fees. We limit observations to those with a gross-of-fee return that is at least as large as the net-of-fee return. This excludes data errors and funds offering rebates. We estimate the management fee as the maximum fee charged by the fund during negative-return months. The goal is to isolate the management fee by excluding the performance fee, which would only possibly be charged in months with positive returns. We then winsorize the estimated management fee at the 5<sup>th</sup> and 95<sup>th</sup> percentiles. Performance fees are usually charged quarterly or annually. To estimate the performance fee, we divide the total fee minus the estimated management fee by the total gross return minus the management fee, all in annual percentages, and winsorize at the 10<sup>th</sup> and 90<sup>th</sup> percentiles. Barth and Monin (2019) show that this procedure produces credible estimates for the management and performance fees, both unconditionally and based on a matched sample of funds that appear both Form PF and TASS, the latter of which fee data is collected explicitly.

# **B** Additional Results and Summary Statistics

#### **B.1** Summary Statistics

In this section, we present additional summary statistics for leverage. Panel A of Table B.1 reports the distribution, in aggregate and by strategy, for the inverse of average balance sheet leverage  $(1/\overline{Lev_i})$ . Panel B reports the distribution of the within-fund variation in balance sheet leverage over time.

### **B.2** Cross-Sectional Determinants

This section reports additional results for the cross-sectional variation in leverage. Table B.2 repeats the specification in Table 6 but uses as the dependent variable an indicator equal to one if the fund uses leverage. Table B.3 repeats the same specification, but uses as the dependent variable

an indicator equal to one if the fund's leverage is at or above the 75<sup>th</sup> percentile.

## **B.3** Robustness: Leverage and Risk

In this section, we repeat the specifications in columns Panel A of Table 9 using different measures of leverage: the ratio of long notional exposures to net assets, short notional exposures to net assets, and gross notional exposure to net assets. To compute inverse leverage for these measures, we restrict to values greater than 0.01 for LNE/NAV, SNE/NAV, and GNE/NAV. These results are shown in Table B.4.

#### **B.4** Returns

Tables B.5 and B.6 report regression results related to the time-series variation in returns. Table B.5 regresses future returns on the contemporaneous percentage change in leverage. Dependent variables are the one-quarter ahead, two-quarter ahead, three-quarter ahead, and four-quarter ahead quarterly returns. Table B.6 reverses the timing of the regressions, and instead regress the contemporaneous percentage change in leverage on prior quarterly returns, lagged up to four quarters.

Table B.1: Inverse Balance Sheet Leverage  $(1 / Lev_i)$ 

	Mean	10th	25th	50th	75th	90th	St. Dev.
All	0.76	0.38	0.60	0.84	0.98	1.00	0.24
Credit	0.80	0.47	0.66	0.91	0.99	1.00	0.22
Equity	0.74	0.39	0.58	0.74	0.97	1.00	0.22
Event Driven	0.79	0.51	0.69	0.84	0.94	0.99	0.19
Macro	0.73	0.29	0.52	0.85	0.96	0.99	0.28
Managed Futures	0.85	0.66	0.78	0.94	0.99	***	0.20
Multi-strategy	0.68	0.30	0.47	0.74	0.90	0.98	0.26
Relative Value	0.66	0.21	0.41	0.71	0.94	1.00	0.30
Other	0.85	0.51	0.76	0.95	1.00	1.00	0.21

#### **Panel A: Leverage Levels**

### Panel B: Within Fund Variation in Leverage

Strategy	Mean	10 <b>th</b>	25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	90 <sup>th</sup>	St. Dev.
All	0.06	0.00	0.01	0.04	0.07	0.13	0.06
Credit	0.06	0.00	0.01	0.04	0.08	0.14	0.06
Equity	0.05	0.00	0.02	0.04	0.06	0.10	0.05
Event Driven	0.06	0.01	0.03	0.05	0.07	0.13	0.06
Macro	0.08	0.01	0.02	0.05	0.12	0.19	0.08
Managed Futures	0.06	***	0.01	0.02	0.09	***	0.08
Multi-strategy	0.06	0.01	0.03	0.05	0.08	0.12	0.05
Relative Value	0.07	0.00	0.02	0.05	0.10	0.16	0.07
Other	0.05	***	0.00	0.02	0.06	0.12	0.06

Table B.1 reports summary statistics in total and by strategy for inverse leverage, the leverage metric we use in regressions. Inverse leverage is computed as the inverse of gross to net assets. The top panel reports variation in the cross-section. Each statistic is on the average value for the fund over the full set of observations for which we observe it. The bottom panel reports variation over time. \*\*\* Some data are masked to avoid potential disclosure of proprietary information of individual Form PF filers

Dep.Var: Leverage > 1	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Log NAV	0.049***						0.049***
-	(0.006)						(0.006)
Strategy							
Credit		-0.068**					-0.058*
		(0.032)					(0.031)
Macro		0.053*					0.032
		(0.031)					(0.032)
Managed Futures		-0.067					0.037
		(0.055)					(0.053)
Multi-Strategy		0.111***					0.081***
		(0.020)					(0.021)
Other		-0.171***					-0.146***
		(0.023)					(0.025)
Event Driven		0.097***					0.084***
		(0.025)					(0.025)
Relative Value		0.070***					0.034
		(0.026)					(0.029)
Repo Borrowing			0.183***				0.162***
			(0.021)				(0.024)
Portfolio Liquidity				0.001	-0.035***		-0.026***
				(0.004)	(0.005)		(0.005)
Investor Liquidity					0.067***		0.061***
					(0.006)		(0.006)
Ownership(%)							
Financial						-0.262***	-0.107*
						(0.063)	(0.061)
Investment Fund						-0.010	-0.010
						(0.041)	(0.040)
Non-Profit						-0.137***	-0.124***
						(0.040)	(0.039)
Government						-0.117*	-0.151**
						(0.061)	(0.059)
Other						-0.125***	-0.034
						(0.046)	(0.044)
Adjusted $R^2$	0.021	0.054	0.016	-0.000	0.058	0.014	0.139
Observations	2916	2916	2916	2916	2916	2916	2916

Table B.2: The Cross Section of Hedge Fund Leverage (Leverage Indicator)

Table B.2 regresses an indicator variable equal to one if the fund uses leverage on the following fund characteristics: net asset value, the percentage of portfolio in various asset classes, broad fund strategy, the percentage of borrowing conducted through repo, portfolio liquidity, investor liquidity, and investor composition (% of fund's equity owned by individuals, financial companies, investment funds, non-profits, government, or other). 'Equity' is the excluded category for the asset class and strategy breakouts; for the ownership categories, 'individuals' is the excluded category. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

Dep.Var: $1/\overline{Lev_i}$	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Log NAV	0.007						0.009*
C	(0.005)						(0.004)
Strategy							
Credit		-0.008					-0.013
		(0.020)					(0.021)
Macro		-0.088***					-0.028
		(0.023)					(0.026)
Multi-Strategy		-0.070***					-0.063***
		(0.015)					(0.013)
Other		-0.005					-0.018
		(0.016)					(0.018)
Event Driven		-0.003					-0.018
		(0.026)					(0.026)
Relative Value		-0.109***					-0.069***
		(0.019)					(0.020)
Repo Borrowing			-0.124***				-0.096***
			(0.017)				(0.019)
Portfolio Liquidity				0.013***	$0.008^{**}$		0.009***
				(0.003)	(0.003)		(0.003)
Investor Liquidity					0.012**		0.010**
					(0.005)		(0.004)
Ownership(%)							
Financial						-0.086*	-0.003
						(0.049)	(0.049)
Investment Fund						-0.105***	-0.062**
						(0.032)	(0.029)
Non-Profit						-0.022	-0.006
						(0.032)	(0.031)
Government						-0.103**	-0.077*
						(0.041)	(0.040)
Other						-0.075**	-0.036
						(0.036)	(0.034)
Adjusted $R^2$	0.002	0.080	0.097	0.027	0.035	0.027	0.172
Observations	714	714	714	714	714	714	714

Table B.3: The Cross Section of High Hedge Fund Leverage (Top Decile)

Table B.3 regresses inverse leverage, conditional on leverage in the top 75<sup>th</sup> percentile of leverage, on net asset value, the percentage of portfolio in various asset classes, broad fund strategy, the percentage of borrowing conducted through repo, portfolio liquidity, investor liquidity, and investor composition (% of fund's equity owned by individuals, financial companies, investment funds, non-profits, government, or other). 'Equity' is the excluded category for the asset class and strategy breakouts; for the ownership categories, 'individuals' is the excluded category. The Managed Futures strategy is omitted to maintain confidentiality of individual Form PF filers' data. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

#### Panel A: LNE/NAV

	Vol (Assets)	Vol (Assets)	Vol (Portfolio)	Vol (Portfolio)	
$1 / \overline{Lev}_{i,t-1}$	0.315***	0.272**	0.107	0.066	
	(0.122)	(0.111)	(0.085)	(0.073)	
Size Controls	No	Yes	No	Yes	
Strategy Controls	No	Yes	No	Yes	
$R^2$	0.026	0.258	0.003	0.280	
Observations	1555	1555	1555	1555	

#### Panel B: SNE/NAV

	Vol (Assets)	Vol (Assets)	Vol (Portfolio)	Vol (Portfolio)	
$1 / \overline{Lev}_{i,t-1}$	0.016***	0.018***	0.002	0.006**	
	(0.003)	(0.003)	(0.003)	(0.003)	
Size Controls	No	Yes	No	Yes	
Strategy Controls	No	Yes	No	Yes	
$R^2$	0.029	0.253	0.001	0.267	
Observations	1375	1375	1375	1375	

### Panel C: GNE/NAV

	Vol (Assets)	Vol (Assets)	Vol (Portfolio)	Vol (Portfolio)	
$1 / \overline{Lev}_i$	0.496***	0.443***	0.146	0.094	
	(0.165)	(0.158)	(0.095)	(0.081)	
Size Controls	No	Yes	No	Yes	
Strategy Controls	No	Yes	No	Yes	
<i>R</i> <sup>2</sup> Observations	0.044 1555	0.272 1555	0.003 1555	0.280 1555	

Table B.4 shows regressions of volatility on the inverse of the following alternative measures leverage: the ratio of long notional exposure to net assets (LNE/NAV), the ratio of short notional exposure to net assets (SNE/NAV), and the ratio of gross notional exposure to net assets (GNE/NAV). Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

Table D.5. Leverage and Tuture Returns							
	$\widetilde{R}_{q+1}$	$\widetilde{R}_{q+2}$	$\widetilde{R}_{q+3}$	$\widetilde{R}_{q+4}$			
$\%\Delta Lev_t$	0.002 (0.002)	0.004** (0.002)	-0.000 (0.002)	-0.003 (0.002)			
Size Controls	Yes	Yes	Yes	Yes			
Strategy Controls	Yes	Yes	Yes	Yes			
$R^2$	0.002	0.002	0.004	0.002			

Table B.5: Leverage and Future Returns

Table B.5 reports results from regressions of future returns on the percentage change in leverage. The dependent variables are the one-, two-, three- and four-quarter ahead quarterly returns, represented as deviations from the fund-level mean return. Size controls include controls for average net asset value, and strategy controls include indicators for each broad strategy. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.

Table B.6: Leverage and Lagged Returns						
	$\%\Delta Lev_t$	$\%\Delta Lev_t$	$\%\Delta Lev_t$	$\%\Delta Lev_t$		
$\widetilde{R}_{q-1}$	-0.001 (0.024)	-0.000 (0.024)	0.000 (0.024)	0.001 (0.024)		
$\widetilde{R}_{q-2}$		-0.018 (0.019)	-0.017 (0.019)	-0.016 (0.019)		
$\widetilde{R}_{q-3}$			-0.012 (0.031)	-0.009 (0.033)		
$\widetilde{R}_{q-4}$				-0.039 (0.032)		
Size Controls	Yes	Yes	Yes	Yes		
Strategy Controls	Yes	Yes	Yes	Yes		
$R^2$	0.001	0.001	0.001	0.001		

Table B.6 reports results from regression of the percentage change in leverage on quarterly returns (represented as deviations from the fund-level mean return), lagged up to four quarters. Size controls include controls for average net asset value, and strategy controls include indicators for each broad strategy. Heteroskedasticity-robust standard errors are in parentheses. \* denotes significance at the 10% level, \*\* at the 5% level, and \*\*\* at the 1% level.